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Improving Safety Performance: You Are Not a Trainer, You’re a Coach
By John Ball, Ph.D., CTSP

Principles of Human Behavior
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Building a Culture of Safety Starts with “Why?”
By Kevin Myers, CTSP

Changing Human Behavior through Training
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Helping Your Tree Care Team Embrace Change
By Mundy Wilson Piper

Lessons from My Son: What a 2-Year-Old Has Taught Me about Managing a Business
By Donald F. Blair, CTSP

The Power of Story in Training
By Anthony Tresselt, CTSP

Safety that People Talk About
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The Performance Paradox
By Daniel Kallai, CTSP

Is Altec’s New Boom-Mounted Grapple Saw an Industry Game-Changer?
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Outlook: Training is the issue in this issue.
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Washington in Review”: OSHA bans body belts and lanyards in lifts.
By Peter Gerstenberger, CTSP

ASTI Supporter Profile: Leading by example is behind Arborist Enterprises’ ASTI support.
By Patricia Chaudoin
Accreditation Profile: Professionalism, Accreditation give Ping’s an edge on competition.
By Janet Aird

TCIA 2016 Accident Survey Results: What are the best predictors of a safe company?
By John Ball and Gemechis Djira

TCI EXPO 2016: Near record crowds in Baltimore!

Student Career Days: Coverage from TCI EXPO 2016 SCD events.

From the Field: Dis-patch from a near miss.
By Amara Lorch

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The Grind of Creating a Profitable Mulch Business
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Developing Productive Soils in the Residential Setting
By Sylvia McNeill, BCMA

Building a Plant Health Care Program: Deja Vu, All Over Again
By John Ball, Ph.D., CTSP

Grafting to Save Species: 40 Fruits on a Single Tree
By Michael W. Michelsen Jr.

In the Wake of Hurricane Matthew: Client, Consultant and Contractors Connect for Perfect Storm (Clean-Up)
By Tamsin Venn

Outlook: Recognize the reality.
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Washington in Review: New OSHA rule set to go into effect: Electronic recordkeeping
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Accreditation Profile: Dual accreditation provides all-around safety for Harder Services, Inc.
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ASTI Supporter Profile: A history of safety leads to Gamma Tree’s ASTI support.
By Patricia Chaudoin
Arborist Innovations: Vibes speak louder than words! New tool is designed to improve on-the-job communication and safety.
By Don Staruk, with Tom Macone


Business of Tree Care: Hone your employment practices to improve your bottom line.
By William J. Lynott

The TREE Fund’s 2016 grants will support research for a variety of arboriculture issues.

From the Field: Cat marketing 101.
By Peter Tankis

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Cranes, Power Lines and Tree Worker Safety
By Stephen Sprague

Carbon Credits Could Create New Funding for the Urban Forest
By Mark McPherson

Root Decay in Urban Trees: Berkeley’s Polypore
By Christopher J. Luley

Apps Connect Tree Care Crews with Locals Seeking Free Wood Chips
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Outlook: Join TCIA this summer in Washington.
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Washington in Review; Can employers pass the cost of drug testing on to employees and job applicants?
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Branch Office: Want to grow wealthy? Invest like an arborist.
By Tom Kuehling

ASTI Profile: Shade Tree’s ASTI support is so “everybody goes home safe.”
Safety Forum; “Sully” the movie is a testament to the value of training.
By Tim Ayers, CUSP

Accreditation Profile: Safety & Accreditation are parts of the culture at Lake States Tree Service.
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Business of Tree Care: Do tree care companies need cyber-liability/network-security insurance?
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Climbing Forum: Anatomy of a fall: A little warning, a little whining ...
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From the Field: So that we may serve others.
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Ropes: Looking at Tree Climbing from Another Angle
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Ganoderma sessile – An Important Root Disease and Butt Decay by Any Name
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**Washington in Review: Acosta is labor secretary nominee.**
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Using Ground-Penetrating Radar for Below-Ground Root Detection
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Education & Workforce Development: Are You Having Trouble Hiring Good Help?
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Arborist Training Program Graduates First Class in Georgia
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Looking at the Future of Careers in Urban Forestry
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Trees, Jobs, Health and Equity in the Urban Forest
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TCIA is developing a new Crew Leader program.

Storm Response: When a tornado struck 60 miles away, Green Scene Tree Service didn’t hesitate to respond.
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From the Field: Ignorance can be a backache – or worse.
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Chain Saws Plain and Simple: The Right Saw, Used the Right Way
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Morbark Celebrates 60 Years of Ideas, Invention and Growth
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Wood Decay and the Cleanup Crew
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TCIA to establish pilot arborist apprenticeship program in Maryland.

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Accreditation Profile: Accreditation is an “exclamation point” on decades of integrity at John B. Ward & Co.
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More Hazards on the Job: Poison Ivy and Ticks
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By Andrew G. Pleninger and Christopher J. Luley, Ph.D.

Get More Out of Your Stump Grinder with Proper Maintenance and Technique
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Root Rot Part 5: Don’t mess with Inonotus dryadeus
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**Training in English y en Español**
An excerpt from TCIA’s new Chain Saw Specialist Program in both English and Spanish:
TCIA’s new Chain Saw Specialist Program teaches basic and advanced skills.
El nuevo Programa de Especialista de Motosierra de TCIA enseña habilidades básicas y avanzadas.

Arborist Forum: American mistletoe: The good, the bad and the ugly.
By Mark Livingston

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Communication and Awareness Are the Focus of This Crane Training
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ANSI Part 5: Improving the Arborist’s Role in the Construction and Development Process
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Outlook: Should newcomers be barred for their own good?
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By Peter Gerstenberger

TCIA Accreditation: Kramer Tree strives to be a leader, not a follower.
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Member Profile: Lucas Carr is on a path to give back.
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Associate Member Profile: At Liberty Financial, service is insured.
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From the Field: Beware unforeseen environmental hazards.
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Safe Lifts in Tree Work  
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Equipment Safety: What Could be Better Today?  
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ANSI Part 6: The First Industry Consensus Standard for Tree Planting  
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First Aid: What’s best in CPR – ABC or CAB, hands-only or conventional?  
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What Size Stump Grinder is Right for You?  
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Outlook: Some are doing OK in difficult economy.  
By Mark Garvin

Tool & Techniques: Root crown excavation wizardry.  
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Washington in Review: FLSA may affect hiring of younger workers.  
By Peter Gerstenberger

Branch Office: Blog or website – the real difference.  
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Management Exchange: Creating great customer connections.  
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Associate Member Profile: HMI ensures quality leads, insures quality service.  
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Safety Forum  
Survey says... formal safety programs = fewer accidents.  
By Peter Gerstenberger

TCIA Accreditation: Reilly Tree thrives on change and growth.  
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Equipment Review: Some of this year’s hottest handsaws & pruners.

Reviewed by Tchukki Andersen, BCMA, CTSP
Arborist Forum: The arborist’s role in halting the widespread destruction of trees.
By David Lusk

From the Field: She stole my car!
By Tim Kastning, BCMA, CTSP

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Emerald Ash Borer: Biology, Impact & Options
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EAB Economics, Management Approaches and Decision Making
By Richard J. Hauer

Tips for the Climber Just Beginning Crane Work
By Chris Girard, CTSP

The Highs and Lows of Right-Of-Way Clearing
By Rick Howland

TCI EXPO Gazette
A complete list of exhibitors for Baltimore 2012.

Outlook: A blue collar industry in a white collar country.
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Management Exchange: Valuing and selling your business.
By John Davies

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Safety is part of being a professional at JL Tree.
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Business of Tree Care: Handling your very worst customer situations.
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Storm Work: How to collect payment when an insurance claim is involved.
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ANSI Part 3: Public Review; and TCIA’s new Utility Contractor Accreditation Program.

From the Field: Making a War Dogs Memorial a pet project.
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Wildfire Mitigation in the Urban Interface – An Arborist’s View
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How is Your Business Coping with Fleet Technology Advancements?
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Tips for a Smooth Running, Fuel-Efficient Chipper
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Mini Aerial Lifts Present New Safety & Training Concerns
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Business of Tree Care: Growing your tree business in the trust economy
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Training: NEW Chipper Operator Specialist program

Skills & Techniques: The ABCs of young & small tree pruning.
By Andrew G. Pleninger & Christopher J. Luley, Ph.D.

TCIA Accreditation: M & S Wesley Tree partner with Accreditation.
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Management Exchange: The power of public speaking.
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Changes in the Repair/Replace Tax Rules
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Tree Felling and Planning the Back Cut
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Some Key Diseases of Conifers
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Firewood: The Equipment Can Help Define Your Market
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The New ANSI Z133.1 and the Everyday Tree Trimmer
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Safety Training: Electrical hazards training – more important than ever
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Calming troubled waters
Rescuing the Pinchot Sycamore
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From the Field: How do you compete with unlicensed competition?
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A Tale of Cranes, Communication and Electricity
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Unchain My Heartwood: Replacing a Tree Support System
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Single Rope Climbing Techniques in the Tree Care Industry
By Tchukki Andersen, BCMA, CTSP

Outside Looking In: Landscape Bugs that Become Home Invaders
By Michael J. Raupp, Ph.D.

There’s Nothing Small About Mini Lifts
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A300 Forum: The A300 Committee takes training on the road
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Training: Chipper Operator Specialist: Setting up a job site

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Safe Neighbors: Adopting a Vertical Standard for Tree Care
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Kerns Brothers Offers Right Skills & Temperament for Mt. Cuba Tree Work
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Imprelis Two Years Out: Killer Herbicide Leaves Huge Mess
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Trees, Storms & Utility Systems
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Green “Waste” Market is Recession-Proof
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Climbing Gear: On the Runway at TCI EXPO 2012

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Book Review: Urban Tree Health: A Practical and Precise Estimation Method by Jerry Bond
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Payroll Roulette on State and Federal Bids
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‘Tis Still the Season for Hollies and Scales
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Ten Principles for Safety Leadership
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Chipper Safety Starts with Proper Maintenance and Operations
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Professional Employer Organizations (PPEs): Happy employees – no headaches
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Washington in Review: OSHA Update
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Voice for Trees PAC Auction: One good hunt deserves another. The hunt is on…

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TCIA Accreditation: Caldwell Tree is on growth and safety tracks
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Can ROW maintenance be green…and profitable?
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“You want fries with that?”
Canola oil – reaching into the past for a greener future
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Common farm herbicides may cause leaf tatters on oaks
By Jayesh B. Samtani, James E. Appleby and John B. Masiunas

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The rise and fall of trees: Tree survival and the new tree biology
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A New Stinker in the landscape: Brown Marmorated stink bug
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Industry Coalition Endorses Ash Tree Conservation in EAB Management

Do all roads lead to Drop-Crotch pruning?  
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Planting integrity from southern Israel to Western Nebraska  
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Skidders and compact loaders leverage versatility for profitability  
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Outlook: Spray drift regs could test White House “balance” efforts  
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Washington in Review: TCIA works with State Plan OSHAs to increase safety  
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TCIA Accreditation: Palms and Accreditation up ante for First Choice Tree  
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Management Exchange: Unlimited possibilities with LLCs  
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CTSP Forum: Building safety culture: from beginning to never end  
By Mike Schronk, CTSP

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TREE Fund Update: Partners advance green careers for urban youth

From the Field: This close call took his breath away  
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20 Questions of tree problem diagnostics  
By Joe Boggs, Jim Chatfield & Erik Draper

SRT climbing tools & techniques  
By Tom Dunlap

Choosing an Aerial Lift: truck-mounted or mini  
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Lease, Finance or Cash: Economic Fallout of Equipment Purchases
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Outlook: Future isn’t certain, but it’s certainly coming fast
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Washington in Review: Ethanol in gas may go from 10 to 15 percent
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Common Ailments of Oaks and Their Treatments
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EAB Threatens Tree Structural Integrity
By Anand Persad, Ph.D.

Grinder/Chippers “Doubling Down” On Green Waste
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Time for arboriculture to shine.
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The philosophy of splicing rope.
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By Peter Gerstenberger

TCIA Accreditation: Heartwood Tree takes tree care to heart.
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Management Exchange: Put your accounting to work!
By Mary McVicker

By Tchukki Andersen

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By Marie Hawkins

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Crane Use for the Climbing Arborist
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Advanced Climber School Offers Hands-On Training Working With Cranes
By Kimberly Nieves-Sosa

Disease Diagnosis and Eco-friendly Management – Part 1
By Sharon M. Douglas

Can Compost Teas Improve the Health and Growth of Trees and Shrubs?
By E. Thomas Smiley, Donald C. Booth and Bruce R. Fraedrich

Loader Attachments Reduce Labor and Add Versatility
By Rick Howland

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Charting TCIA’s future while acknowledging the past.
By Mark Garvin

Washington in Review
Got cranes? If so, OSHA might be watching...
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Arborist Forum
ISA and TCIA support each other and the industry.
By Tim Gamma, with Randy Owen and Scott Jamieson

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Catastrophic accidents: A disturbing trend.
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Turning honey into wine.
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Tree Felling: Notches, Hinges and Back Cuts
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Today’s Stump Grinders are Faster, Safer, Easier On the Operator
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Outlook: Charting TCIA’s course moving forward.
By Mark Garvin

Washington in Review: Taking federal OSHA to task in D.C.
By Peter Gerstenberger

TREE Fund Update
Turning waste wood into funds for research on safer arborist techniques.

CTSP Forum: Incident vs. Accident – a tale of opposites.
By John Harris Schwelm, CTSP

Business of Tree Care: Who is using social media in tree care and how?
By Amy Tetreault

One Day One School – one idea that’s catching on.
By Don Staruk

From the Field: Using a static line with a pull line is safer.
By Dexter Cheney

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Catastrophic Storm Cleanup Can Be Tricky Proposition
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CSI in Arborland
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Battling Chestnut Leaf Miner in Germany
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Caring for Your Body as a Production Arborist
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Outlook: Selling against the lowest price.
By Mark Garvin

Branch Office: Pricing tree jobs using crew man-hours.
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Washington in Review; OSHA approved!
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Management Exchange: Thinking about selling your small business?
By Ed Shebert

Business of Tree Care; Marketing on a limited budget.
By Cliff Robbins

Associate Member Profile; Altec strives to be customer-focused, one stop shop.
By Tamsin Venn

Reviewed by Tchukki Andersen, BCMA

ANSI Standards: A300 parts 5, 6 & 7 under review.

Branch Office: How to increase sales, decrease stress.
EXPO List of Exhibitors

From the Field: Raccoons can fly!
By Howard Rasmussen

Regional Section:
Foreign Insects Need Not Apply in Northeast
By David Rattigan

Time for a Change
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Ground Zero Tree Project: New Life On Hallowed Ground
By David Rattigan

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By John Ball

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By Brian Kane and Mark Reiland

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By Mark Garvin

TCIA Accreditation: Cortese builds reputation saving trees.
By Janet Aird

Washington in Review: Summary of EPA Tier 4 requirements.
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Working successfully with insurance adjusters when doing storm work.
By Doug Malawsky
Associate Member Profile: Bandit thrives on success of its customers.
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Legal Forum: Social Media, employee relations and the law.
By Gary Lieber and Jaclyn West

Management Exchange: Is your fleet maintenance program proactive or reactive?
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Standards: Excerpt of A300 Part 6 Planting & Transplanting.

From the Field: Seen one redwood tree, seen ’em all...
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In TCI Equipment Locator:
Key To Success Sometimes Hangs On A Chain
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Chain Saw Safety: Everyone’s Top Priority
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Crane Use in Tree Care: Technology, Safety & Government Regulation
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Washington in Review: Grant-subsidized EHAP training is coming to you!
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By Edith Makra Kusnierz

Insurance: The tree care professional’s insurance check-list.
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By Janet Aird

Associate Member Executive Profile: Morbark maintains formula for success.
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From the Field: When a dump really was a dump?
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Working Arborist Climbs Into the Classroom
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Safety Training: An Accident video to foster safer ground operations.

Associate Member Profile: Vermeer finding solutions for the environment and its customers.
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Consulting – Family Business: Leadership – are you frustrated with the younger generation?
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By Kevin Caldwell

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By Mark Battersby

Washington in Review: The top 10 most issued OSHA citations.
By Peter Gerstenberger

Management Exchange: Equipment acquisition – cash, finance, lease or rent.
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TCIAF: WESCO donates boots to help increase safety, education and training.

From the Field: My one second of fame, and 10 lessons for tree care rookies.
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Become a Green SnoPro
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Plow contractors’ co-op for Massachusetts
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Ground Operations Safety: Spreading the Word About Antonio’s Rule
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Accreditation Profile: Taking care of clients and employees takes care of Bozeman Tree
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Tree Preservation Southern Style
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Whether the recession is over yet or not, one day it will be. The key is to be ready when it is.

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The technology that drives social media marketing, or Web 2.0, gets the glory; human interaction gets results.
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New FMCSA rules count every inspection, monitor driver and carrier safety performance.
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Chased from a tree by a raccoon.
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Principles and Components of Integrated Pest Management for Landscape Ecosystems
By Michael J. Raupp, Ph.D. and John A. Davidson, Ph.D.

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Creating a rating system for difficulty of tree jobs.

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Business tax assistance for 2009 taxes.

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Attention to detail helps Ottiger Tree stand out.

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Was it really worth it for $20?
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The What and Why of Insect and Mite Outbreaks in Cities and Suburbs
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Chain Saws: Is There a Better Two Cycle Fuel?
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Forming ‘New Attachments’ for Skid Steer and Log Loaders
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Reclaiming the “green industry” tag from the solar panel and replacement window installers.
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DOT cracks down on truck drivers’ texting.
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Barrett Tree Service East finds training and Accreditation help launch business.
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Saved by a tree from mad cows.
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Who is Making Money on the Asian Longhorned Beetle?
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Crane Safety – An Operator’s Perspective
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Support sustainable urban forests to help regain “green” moniker for tree care.
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OSHA takes another look at tracking work-related musculoskeletal disorders (MSDs).
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Arborists come across many wild things in trees – some nasty, some nice.
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A Grand, Green Return, The Grand Allee at Castle Hill
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Hi-Vis is the rule for roadside work.
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Climbing Safety: Flying briefly and landing lucky.
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Crane Safety in Arboriculture: Climber’s Perspective
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Heat Related Illnesses Can be Fatal
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Ergonomic Awareness for Production Arborists
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PHC: Quantifying and Monitoring Tree Health
By Christopher J. Luley, Ph.D.

Arboriculture, Urban Forestry Degree Programs
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Immigration reform that will help meet the employment requirements of our industry are needed today.
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A new, tougher OSHA: is bigger better?
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Florida license plate program “drives” education fund.
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His puny tree won’t stay puny for long.
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Minneapolis is wrong to surrender to the emerald ash borer.
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Rethinking your company’s next move: What you could be doing differently?
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Errors & Omissions insurance is important for tree care companies.
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Wallingford Tree cares for trees, its business and the future.
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The IRS has provided new incentives for putting on new employees.
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Ground work can BEE dangerous – and embarrassing!
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Get ready – OSHA is stepping up enforcement and fines.
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Why is job costing critical?
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Four issues hold most companies back.
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New Features in Chipper Truck Bodies
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Treed on the chipper on the way home.
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The “Daily Grind” Leads to Hearing Loss
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Elections are ahead … make sure you vote.
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By David Rattigan

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Three companies, three stories of safety.
By Colin Milde, CTSP

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Find business bringing woodlands into the landscape.
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TCIA Accreditation
Newbury Park Tree: An educated client is a good client.
By Janet Aird

Consulting Corner
The money making myth of tree topping.
By David Lusk

Safety Forum
Is it time for AEDs in your workplace?
By Danny Raines

CTSP Corner
CTSP celebrates fifth year with fifth EXPO workshop.

From the Field
Beekeeping is a sweet hobby for an arborist.
By Kristoffer Rasmussen

NOVEMBER 2010
The Biodiversity Movement and Modern Arboriculture
By Robert Wells

Modern Climbing Advancements
Stephan Zimmerman

Tree Biomechanics, Science and Support Standards
By Guy Meilleur

Revisiting the Cause(s) of Sudden Oak Death
Ralph J. Zingaro

Refining – and Re-defining – the Mini Aerial Lift
By Rick Howland

Outlook: Safe behavior doesn’t punch the clock
By Mark Garvin

Washington in Review: The new OSHA devalues Alliance Programs, including one with TCIA.
By Peter Gerstenberger

Accreditation profile: For CW Arborists, the trees come first
By Janet Aird

Management Exchange: Selling – Avoiding price objections
By Kirk Armstrong

TCI EXPO – Pittsburgh: The Specimen Trees of Allegheny Commons
By Christina Schmidlapp

Safety Forum: Do you now who your top performers are? Are you using them to their full potential?
By Anthony Tresselt, CTSP

Training: Milwaukee jobs initiative is training employees for tree care jobs.
By Kimberly Kujoth

Timely insurance claims reporting could save you a lot of money.
By Bob Rush

Arborist Forum: Surviving hard times: Learning from the Great Recession
By John Hushagen

Legal Briefs: The issue of medical marijuana use in the workplace is more complicated than one might think
By Gary L. Lieber, Esq., and Jaclyn West, Esq.

Branch Office: Manage your cash flow for improved profit
By William J. Lynott

Books: “Tree Escapades” recounts a life of working with trees in New England
By Ellis N. Allen

From the Field: I’m an arborist, not an arsonist
By Richard Hefley

DECEMBER 2010

DECEMBER 2010
Cranes Play an Increasing Role in Tree Care and Safety
By Rick Howland

Cranes Play an Increasing Role in Tree Care and Safety
By Rick Howland

Bad Pruning Is an Expensive Way to Save Money
By David Schwartz

Accreditation profile: Branch Tree applying old, hard-earned lessons – and some newer ones
By Janet Aird

Cultivate an Effective Website
By Colles Stoewell
Outlook: TCI EXPO never gets old
By Mark Garvin

Management Exchange: Running an effective strategic planning retreat.
By John Spence

Washington in Review: What is “feasible?”
By Peter Gerstenberger

Safety Corner: Developing your top performers’ full potential.
By Anthony Tresselt

Arborist Forum: Employing illegal aliens and the price society pays.
By Bruce Kreitler

TREE Fund Update: Robert Felix scholarship recipients and more.

Business of Tree Care: How to stand out from the crowd.
By Ron Rosenberg

From the Field: Scar tissue I wish you saw
By Benjamin Moon

JANUARY 2009
Engaging Z133 – A Call to Arms
By Keith Pancake

Creating a Culture Where Employees Own Safety
By Anne R. French, Ph.D.

Cabling and Consulting: Connections for Safer City Trees
By Guy Meilleur

Versatility Defines New Age of the Chipper
By Rick Howland

TCI EXPO in pictures

Outlook
By Cynthia Mills
The December ice storm in the Northeast was an opportunity to see how well our industry responds in times of need.
Washington in Review
Crane safety is a hot topic in legislative and regulatory circles – again.

The Business of Safety
By Danny Raines
Why training, tools and trimming should not be trimmed out of the budget.

Management Exchange
By Chip Eichelberger
Are you fighting to be average. Follow these seven steps to keep from ever being labeled “average” again.

Arborist Forum
By Colin Milde
A few theories as to why so many trees are dying in North Jersey.

PACT: West Coast Shoe celebrates its 90th anniversary.

From the Field
By Nick Krumrei
Yes, rope gets slippery in snow and ice, but don’t wrap it around your wrist!

FEBRUARY 2009
Right of Way Storm Clean-up Challenges
By Rick Howland

Tree Roots Enhance Water Infiltration
By Susan Day, Ph.D.

Diversifying Your Business With Crane Use
By Tchukki Andersen

Self-Propelled Stump Grinders Power to the Front of the Pack
By Rebecca Fater

Dr. Treeworkian’s 10 Step Process to Tree Decline
By Jim Chatfield

Outlook
By Cynthia Mills
Just as at the start, TCIA members need each other now more than ever.

Washington in Review
OSHA clarifies the employer duty to provide personal protective equipment and train
each employee with a final rule.

**Safety Corner**  
By Thomas M. Stohler  
Making the business case for safety and health.

**Management Exchange**  
By Robert Stevenson  
Building client loyalty.

**From the Field**  
By John A. Keslick, Jr.  
Appreciating tree associates.

**MARCH 2009**  
**Chipper Accidents Are More Common Than Reported**  
By John Ball, CTSP, and Donald F. Blair

**Don’t Let Chain Saw Complacency Set In**  
By Don Dale

**Why Do I Need to Understand Alternative Dispute Resolution?**  
By Judson R. Scott and Susan L. Macey

**Choosing a Log and Debris Loader**  
By Rick Howland

**TCIA Accreditation**  
**Davey Tree Experts becomes the largest TCIA-accredited company.**

**Outlook**  
By Cynthia Mills  
There is strength in picking great partners.

**Safety Forum**  
By Danny Raines  
Designating your safety leaders.

**Washington in Review**  
**Understanding Department of Transportation (DOT) audits.**

**Business of Tree Care**  
By William J. Lynott  
Protecting your most valuable assets by hanging on to every customer you have.
Green News & Ideas : Architect’s Green Tree House

From the Field
By Bill Long
Pruning the Survivor Tree in Oklahoma City.

APRIL 2009
Pest Management:
Client Expectations and Employee Education
Christopher J. Luley and A. D. Ali

Victim Centered Care: Aerial Rescue Concepts
By Sam Kezar and John Ball

The Wisdom of Trees: The Way of Community
By Jack Phillips

Rope Decisions Can Make – or Break – You and
Your Business
By Rick Howland

Outlook
By Cynthia Mills
You can move forward or fall back, but treading water is not an option in this economy.

Washington in Review
Under the Obama administration, will OSHA swing toward increased workers rights and protections, meaning more rules and enforcement?

Safety Corner
By Michael Lamontagne
Chain saw accidents are not rare – and sometimes hit close to home.

TCIA Accreditation
By Rebecca Fater
Maier Forest & Tree used the TCIA Accreditation process to improve every detail of its business.

Business of Tree Care
TCIA has partnered with ArborMAX to bring a more affordable workers’ compensation insurance program to the industry.

TREE Fund update
From the Field
By Richard Hefley
In an effort to be green – and save green – one man turns his (wife’s) Toyota Scion into a brush truck?

MAY 2009
Finding Markets for Recycling Green Waste
By Rick Howland

Reduce Your Risk of Death from Electricity
By Barbara Mulhern

Working to Restore the American Chestnut
By Sara Fitzsimmons

Tough Economy, Greater Environmental Awareness Are Changing Who Is Willing to Spray – and How They Do It
By Rebecca Fater

Mushroom Farming: Another Use for Wood Chips
By Jim Clark

Outlook
By Cynthia Mills
We need to create the space and take time to make purposeful decisions.

Washington in Review
TCIA is hard at work for the tree care industry – in Washington, D.C., and elsewhere.

Management Exchange
By Mark E. Battersby
Both man-made events and natural events can drastically affect a business where it hurts – its pocketbook. Would your business survive?

CTLA Forum
By the Council of Tree and Landscape Appraisers members
Responding to concerns, the CTLA summarizes the scope of what guidance the Tenth Edition of the Guide for Plant Appraisal will include.

TCIA Accreditation
By Rebecca Fater
Accreditation helps Oklahoma’s English Tree Service, Inc. build and protect its business.

Reader Forum
By Dan Cisson
Have you checked your liability insurance lately? Here’s one man who wished he had ...

From the Field
By Brian J. Colter
Sometimes it’s hard to find good help – even to just hold the rope.

**JUNE 2009**
Emerald Ash Borer: Insecticide Options for Protecting Ash Trees and Their Effectiveness
By R. Chris Williamson, Ph.D., and Fredric Miller, Ph.D.

Safe Work Practices When Using Cranes to Remove Trees
By Norm Hall

Getting a Grip on Your Business – With the Right Attachment
By Rick Howland

Developing a Safety Culture
By Anthony Tresselt, CTSP

Outlook
By Cynthia Mills
OK. The economy is bad. But lick your wounds and get going – there is work to do if you want to keep your business moving forward.

Community Service
Massachusetts arborists donate a day at historic Minute Man Park.

TCIA Accreditation
By Rebecca Fater
They Might Be Monkeys! swings to Accreditation.

Branch Office
By John Parker Stewart
If people can only motivate themselves, then business owners and leaders have to create an environment where individuals “self-motivate.”

Washington in Review
Will OSHA reinvent itself in the Obama administration? How serious is OSHA about enforcement, and what will all this mean to the industry?

Reader Forum
By John K. Arbogast
Tree care pros should explain clues to tree weakness and decay so that tree huggers, clients and others understand the reason for taking action.
From the Field
By Mike Payonk
After turning down a trunk removal because it was full of cement, the same cavity work from the ’50s resurfaces in a family photo album.

**JULY 2009**
Are Trees Long Lived?
By Kevin T. Smith, Ph.D.

Sharp Eyes, Training Help Spot EAB Infestation in Minnesota
By Glenn E. Rosenholm

CTSP Program Celebrates Three Years Improving Safety in Tree Care
By Rebecca Fater

Assessing and Treating Flood Damaged Trees
By Darcy Maulsby

Outlook
By Cynthia Mills
Stop and think carefully why and how you are reacting in your business decisions, particularly now.

Washington in Review
By Gary Lieber
The Americans with Disabilities Restoration Act, passed in June 2008 and effective in January 2009, may mean big changes for employers.

Business of Tree Care
By Mark Garvin
Remaining vigilant to prevent fraudulent claims can help keep down the cost of workers’ compensation insurance.

TCIA Accreditation
By Rebecca Fater
At TCIA-accredited Family Tree Care in Guilford, Conn., educating clients about their trees is just as important as pruning or fertilizing.

Management Exchange
By Thomas R. Krause, Ph.D.; Donald R. Groover, CIH, CSP; Sarah K. Smith and Theodore Apking, Ph.D.
Reduced demand, tightened credit and uncertain growth – how do you maintain the integrity of safety efforts in this changed environment?
Safety Corner
By TCIA staff
Protecting workers from the effects of heat.

Business On the Side
Some pointers on stump grinding for those just starting out, or those thinking of doing so.

Branch Office
By Griffin Davis and Matt Bechtel
Where are you in a Google search? Your rank can impact your revenue and new customer growth.

From the Field
By Doug Tucker
Think, be careful and learn from mistakes – yours and those of others.

AUGUST 2009
Soil Life and Carbon – How Tree Care Can Help Combat Global Warming
By Mike Amaranthus, Ph.D., and Larry Simpson

Consulting: Expert Witnessing Isn’t for the Timid
By Don Dale

Industry Celebrates 5 Years of Best Business Practices
By Rebecca Fater

The Plight of the Quaking Aspen – Big Trouble in Big Sky Country
By Sylvia McNeill

Outlook
By Cynthia Mills
Signs indicate that the economic woes may be lessening and that the light at the end of the tunnel may be growing nearer for our industry.

Washington in Review
By Peter Gerstenberger
TCIA wants your feedback on proposed legislation to increase protections for whistleblowers, penalties for certain violators, and more.

CTSP Forum
By Jason Eaton
You can’t overdo it when it comes to safety.
Business on the Side
By John Allin
Snow Business – Bid vs. Proposal: Stop whining about being “outbid.” To bid a project just to get work is a fast track to the poorhouse.

Management Exchange
By Andy LaVelle
In today’s market, retaining commercial clients and their revenue stream necessitates increased focus.

From the Field
By Marie Hawkins
A doctor learns that trees can make terrible patients.

SEPTEMBER 2009
Soil Decompaction and Amendment for Urban Trees
By Christina E. Wells, Kelby L. Fite and E. Thomas Smiley

Emissions Standards: Here We Go Again
By David Rattigan

Demystifying Disc and Drum Chippers
By Rick Howland

Outlook
By Cynthia Mills
Be vigilant and prepared with a plan to see your business safely through another six months or so, and for the future. It’s coming.

Management Exchange
By Steve McClatchy
When you plan your day in writing and run your day from the plan, you are much more effective.

Washington in Review
Employers may see new OSHA standards, increased and focused enforcement and higher fines under the Obama Administration.

TCIA Accreditation
By Rebecca Fater
Accreditation and workers’ comp make for smooth sailing for San Diego Tree Care.

Branch Office
By Cliff Robbins, Ph.D.
Even in this economy, you can position your business for greater success if you know
Consulting Corner
By Lew Bloch
Unfortunately in the real world, the answer to the question of how much a tree is worth may depend on who wants to know.

From the Field
By Phil Norris
We’ve all had jobs that we underestimated. It sort of goes with the territory, right?

TCIEL
Federal Motor Carrier Safety Regulations
By Danny Raines

TCI EXPO 2009 Exhibitor Listing

OCTOBER 2009
Trends in Tree Worker Accidents
By John Ball

Terry Tree Service Treats Safety as a Profit Center
By Rebecca Fater

Firewood Market Cooling Slightly
By Rick Howland

Choosing the Right Snow Equipment for Maximum Productivity
By John Allin

Outlook
By Cynthia Mills
How we plan for, manage, experience and react to change are a measure of our maturity as individuals and industry leaders.

Business of Tree Care
By Don Zimar
Beware sources of bias when assessing tree risk.

Branch Office
By Itamar Chalif
With proper planning, financing woes can be avoided or minimized.

Business of Tree Care
By Guy Gruenberg
Job costing integrates with both sales and expense budgets that help predict overall profitability, and it does so much more.

HR Corner
By Veronica Leonard
Hispanics and Latinos: Who are they, and where do they come from?

Management Exchange
By Mark Green
Today, the notion of confidentiality hardly exists, but businesses still need ways to handle confidential information.

Washington in Review
Feds revise guidance on FMCSRs to mobile cranes, so truck-mounted cranes will now be considered commercial motor vehicles.

TCIA Accreditation
By Rebecca Fater
Accreditation helps keep the Haupt Tree Company the best it can be.

Tree Fund Awards Grant and Scholarship Funds

From the Field
By Denise Foery
Marketing a tree care business takes a creative turn in Vermont.

NOVEMBER 2009
The Single-Handled Dual Ascender: A Concept Device
By Jim “The Tree Machine” Clark

New Invention Simplifies Alignment When Cabling
By Don Dale

“Spider” Lifts Continue a Rapid Evolution
By Rick Howland

Beetle and Fungus Threaten Black Walnut
University of California-Davis

Tree Diagnostics: It’s not CSI
By John Ball

Outlook
By Cynthia Mills
We are fortunate to have the opportunity to make a living doing what we love.
Washington in Review  
OSHA proposes comprehensive changes to the Hazard Communication Standard found in 29 CFR 1910.1200, for chemicals handling.

Management Exchange  
By Steve McClatchy  
Leadership is not on our “to do” lists every day, but it should be.

Business of Tree Care  
By William J. Lynott  
Business insurance: How much is too much? Or not enough?

Safety  
By Danny L. Raines  
Safety audits should be viewed as beneficial and an affirmation of safe work practices being utilized by employees.

CTSP Forum  
By Paul Mautz, CTSP  
Equipment training and preventive maintenance is an essential key to the survival of any business.

Branch Office  
By Mary McVicker  
Ten ways small businesses can optimize marketing dollars.

Arborist Forum  
By Colin Milde  
We can do something about tree stressors. Try to get the reader to think like a tree.

PACT News  
WESCO unveils new boots at TCI EXPO.

From the Field  
By Brian Colter  
The bald-faced hornet (Dolichovespula maculate) is friend, not foe.

DECEMBER 2009  
Ice Storms: Forecasting the Threat from Freezing Rain  
By Ed Brotak, Ph.D.

Mercier’s Grows with Utility and Railway Maintenance  
By Rick Howland
Aerial Rescue Workshop Should Cover Everyday Scenarios
By John Ball, Ph.D., CTSP

Outlook
By Cynthia Mills
After nearly 11 years at the helm, Cynthia Mills bids farewell to TCIA

Washington in Review
Give Yourself the Gift of Safety & Compliance Best Practices.

By Stephen A. Courchaine
Have you ever wondered how many workers it would take to pluck all the leaves from a tree?

Management Exchange
By Jeffrey Scott
Is your company a destination company?

Invasive Pests
Researcher seeks to save eastern hemlock with predatory beetle.

Branch Office
By Mary McVicker
Transparency, or open-book management, can have short and long-term benefits.

From the Field
By Daniel Hess
Bucking up! There’s more than one way to fell a tree.

JANUARY 2008
GPS Tracking Is a Management Tool
By Don Dale

Nature of Tree Care III: Planting Shigo’s Tree
By Jack Phillips

Chipper Maintenance and When to Replace/Upgrade
By Rick Howland

Mauget Celebrates 50 Years of Treating Trees
By Rebecca Fater
Living with EAB: Could Biological Enemies Slow It Down?
By Pat Kerr

Outlook: By Cynthia Mills
Despite many successes, one shadow still hangs over the proverbial head of this industry.

Management Exchange
By Margot Morrell
Learn business lessons from Ernest Shackleton at WMC in Aruba.

TCI EXPO 2007
A wrap-up in words and pictures.

From the Field
By Marie Hawkins
Sometimes you should just say “No.”

FEBRUARY 2008
Fertilizer Options in the Landscape
By Roger C. Funk

Marketing Tree Care the ANSI Way
By Guy Meilleur

How Specialty Equipment Can Pay Off for ROW Work
By Rick Howland

Overcoats for Trees: Protecting Against Salt Damage
By Dr. Glynn Percival

Kansas is Tree Country … Who Knew?
By Don Dale

Profiles in Arboriculture
By Rebecca Fater
Aloha, again, to Oahu’s Indian banyan tree.

Outlook
By Cynthia Mills
Creating a professional environment – and passing that forward.

Member Forum
By Robert Tews
The appropriate way to use a top-handled chain saw in a tree.
Management Exchange
By Mary McVicker
In this tight – and tightening – economy, profits can seem elusive. Keeping your business profitable is more important than ever.

Washington in Review
TCIA is seeking comment by March 25 how a proposed rule from DOT affecting CDL drivers will impact your company.

From the Field
By Darlene Nichols
Finding an alternative to the chain saw sometimes means being creative.

MARCH 2008
Aerial Rescue Training: An Ounce of Prevention Could Be Worth … Someone’s Life
By Keith Pancake

Are Chain Saws Using Less Fuel and Burning Cleaner?
By Ivan de Petrovsky

Chipper Use and Safety in Arboriculture: Understanding and Managing Risk
By Tim Walsh, CTSP

Versatility is Key with New Skid Steers and Loaders
By Rick Howland

Reader’s Forum
By Cass Turnbull
The last word on topping? A Washington state judge orders the topping of more than 100 alders and bigleaf maples, some cut in half or more.

Profiles in Arboriculture
By Rebecca Fater
One tall tale: The (true) story of Vancouver’s highest tree.

Management Exchange
By Ben Read
Attorneys prefer practices based on confederation, a mutuality of interest. Might the ‘law firm’ model of small business work in tree care?

Business of Tree Care
By John O’Shea
Dig this! Air excavation tools expose new marketing opportunities.

Branch Office
By William J. Lynott
Eight ways to bulletproof your bottom line and plug costly profit leaks.

Washington in Review
President expands benefits of the Family and Medical Leave Act (FMLA) to assist members of the Armed Forces and their families.

Consulting
By Lew Bloch
Taking a look at the differing cost methods of plant appraisal.

Branch Office
By Mark Battersby
Tax deadlines are flexible; postponing filing or changing already reported transactions is permitted and may have advantages.

From Field
By Ellyn Shea
Winter (Early Spring) Tool Spa

APRIL 2008
Push Is On for Certification of Crane Operators
By David Rattigan

A Blueprint for Eliminating Ergonomic Injuries
By Rebecca Fater

The Anatomy of An Accident
By John Ball

Pest Inventory Software Could Stop ‘Terrorist’ Invasions
By Don Dale

Aerial Lifts: Buckets Are Still a Boomin’ Business
By Rick Howland

Mechanical Barriers: What Is Their Place in 21st Century Pest Control?
By Becke Davis

Training
Two arborist training firms collaborate on a plan to set new standards for industry training, and for training the trainers.

Washington in Review
OSHA eyes businesses with high injury statistics.
Safety
By Thomas Mather, Ph.D
Ticks Suck! Spring and summer are tick season. Take steps to avoid tick-born diseases such as Lyme disease, babesiosis and Rocky Mountain spotted fever.

Consulting Corner
By Timothy R. Toland, RLA
Exploring the relationship between the tree appraisal process and real estate market value.

TCIA Accreditation is The Natural Way in Colorado.

From the Field
By Rob Muller
We’ve all had a first day on the job.

**TCIEL APRIL 2008**

Lease vs. Purchase Decisions
By Mary McVicker

What Great Managers Do to Improve Retention
By Greg Smith

Water Excavation Tools Aid Transplanting and Weed Eradication
By Pat Kerr

Computing:
Back-up isn’t hard to do
By Reid Goldsborough

**MAY 2008**

Growing Trees Near Sidewalks
By E. Thomas Smiley, Ph.D.

Creating a Safety Culture: Two Tree Care Companies Are Setting a Good Example for Others
By David Rattigan

Follow the Money: From Tree Care to Mulch Magnate
By Rick Howland

New Tools Aid Fight vs. EAB
By Pat Kerr
The Greening of Pesticide Spray Equipment
By Don Staruk

Washington in Review
A federal proposal to revise training standards for entry-level CDL drivers could place an expensive program on the backs of employers.

Branch Office
By Mary McVicker
Health insurance benefits have been problematic for small business employers and employees for years.

Arborist Innovations
By Don Dale
If you have a particular tree care philosophy, you’d better have vehicles to match it. That’s Randy Finch’s theory for buying/building customized trucks.

From the Field
By Marie Hawkins
Poisin ivy, bees, a hovering client – OK, but a herd of cows!

JUNE 2008
Do You Carry Enough Liability Insurance?
By David Rattigan

Crane Use in Arboriculture:
Risk, Justification, Skills & Compliance
By Tim Walsh, CTSP

Dr. Death and the Case of Butternut Canker
By Pat Kerr

Arborist Electrical Work: Providing Lightning Protection
By Guy Meilleur

Grapples Remove Labor Costs As Well As Debris
By Rick Howland

Giving Back
Massachusetts Arborists Association’s 29th annual Arbor Day volunteer project at the historic Codman Estate in Lincoln, Mass.

Washington in Review
OSHA agrees to rule-making for tree care.
Do breakthroughs just happen or are they created?

The day that you hired your first employee was the day that you took on an entirely new set of responsibilities and risks.

Preservation Tree Services preserves a little local history by removing a Texas cottonwood.

Now that the pest management season is again in full swing, here are some “truisms” regarding the spray business.

Who is Responsible for Safety?

Stumping for Stump Grinders, and Electing Options

Effective Nutrient Management for Trees

Undocumented Liability: Alien Workers/Drivers Could Leave Your Business Exposed

Safety Forum

The heat is on: Tips for handling various forms of heat stress.

Erwin Tree Care is working to extend the already long life of Indiana’s burr oak.

One would hope never to have to deal with an OSHA citation; but be prepared for that
eventuality with these affirmative defenses.

Management Exchange
By Mary McVicker
Take action to help your business in grappling with the economy.

From the Field
By Ari Zimmerman
There is a way for kids to avoid working summer “vacation” for dad.

AUGUST 2008
Storied Golf Course Trees
By Paul Hughes

Drought Brings Challenges for Trees and Arborists
By Rebecca Fater

Brush Cutters Taking a New Path
By Rick Howland

Maintaining George Washington’s Historic Trees
By Anne Galer

Describing and Defending Tree Value
By Guy Meilleur

Business of Tree Care
By Brian Hanson
Plant health care programs improve a company’s presence and visibility on client properties, and should boost revenues if worked properly.

Green Business
By Bob Underwood
Caretakers of all things green, we are often considered to be in the forefront of the “Green” movement. But there are many shades of green.

TREE Fund
By Rob Fanno
Just as they do with helping trees grow, those who make “planned gifts” to a charity of their choice are also creating a legacy.

Washington in Review
TCIA intercedes to gain relief from OSHA crane violation.
From the Field
By Elmer Pyke
Cats in trees are profit and PR opportunities.

SEPTEMBER 2008
Influence of Pruning on Wind Effects in Trees
By Ed Gilman

Chipping Away at Chipper Safety
By Rick Howland

Operating Aerial Lifts Safely: Strap In, Stay Focused, Stay Safe
By David Rattigan

Ficus Whitefly: New Pest in Florida Is Here to Stay
By Catharine Mannion, Ph.D.

TREE Fund
By Tom Prosser
Modern arboriculture practices have their roots in research.

Washington in Review
In June, an OSHA Compliance Directive essentially wiped out commercial arboriculture as a distinct industry. Instead, we are all now lumberjacks, according to the federal government.

Management Exchange
By Mark E. Battersby
Many businesses offer discounts and incentives to speed payments. But, can you profit by taking advantage of discounts from your suppliers?

Branch Office
By Mary McVicker
Borrowing money may mean giving up control of what you do with it.

Tree Care Crossword Puzzle

TCIA Accreditation
Bartlett Tree Experts achieves TCIA Accreditation for its U.S. facilities.

From the Field
By Patrick Darius
Forget making lemons into lemonade. How about turning elms into cutting boards and furniture?

TCI Equipment Locator supplement:
Hybrid Bucket Trucks Generate Big Savings
By Susan L. Hodges

**OCTOBER 2008**
Precision Tree Felling, Safety and Best Saw-Handling Practices
By Ken Palmer

ALB Raises Its Ugly Head and Horns in Massachusetts
By Rebecca Fater

Spinning Firewood into Gold
By Rick Howland

New Rope Construction
By Keith Pancake

English walnut is Germany’s Tree of the Year.
By Ted Shoemaker

Here are three big ideas that will change the way you market and grow your business.
By Jeffrey Scott

Washington in Review
OSHA proposal clarifies that each employee not provided PPE or related training may be considered a separate violation for penalty purposes.

Vermeer celebrates its 60th anniversary.

At times you’re called on to speak about your business – with potential creditors, major customers and other times as well. What do you say?
By Mary McVicker

From the Field: Tree trimming and politics don’t mix.
By Jim Oldiges

**NOVEMBER 2008**
Moonlighting at Monticello
By Don Blair

Mini Lifts Give Maxi Lift to Your Business
By Rick Howland

Investigating Loads and Forces Climbers Put on Trees
By Ted Shoemacher
The Wisdom of Trees: Growth, Defense and Care
By Jack Phillips

Training is Critical to Reduce Traumatic Injuries, Deaths
By Barbara Mulhern

Washington in Review
Your commitment is needed to get arborist standard approved.

Business of Tree Care
By Mark Battersby
Take advantage of the tax rules for year-end equipment acquisitions.

TREE Fund
By David McMaster
Students help with NYC historic tree cloning project.

Profiles in Arboriculture
By David Lusk
Diagnosing the risk assessment of a champion black walnut.

PACT Profile
Bandit Industries celebrates 25 years in business.

Branch Office
By Itamar Chalif
Running a business without capital is like growing trees without water.

Management Exchange
By Scott Jamieson
Safety leadership must extend beyond the workplace.

Reader Forum: Seeing more through a stranger’s view of a tree.
By John P. Deahl

Is it time to upgrade or replace your PC?
By Reid Goldsborough

From the Field
By Marie Hawkins
Giving someone specific directions doesn’t always mean they will be followed.

DECEMBER 2008
Deaths from Wind-Related Tree Failures
By Thomas W. Schmidlin, Ph.D.

One Day, One School, One Great Program
By Rebecca Fater

Green Waste = Green Product
Recycling and Your Bottom Line
By Rick Howland

Accreditation: Arbor Images Bets on Best Business Practices to Bring In Business
By Don Staruk

Climbing Gear in Review
By Keith Pancake

Outlook
By Cynthia Mills
Keep your eye on the bigger picture, make a few adjustments and lean on your support team to negotiate the bumpy economic road ahead.

Branch Office
By Christine Esposito
Use PR to build your green business.

Business of Tree Care
By Mark Battersby
The “Bailout Bill” created to aid the financial markets also included tax breaks expected to save taxpayers a whopping $150 billion.

Washington in Review
Understanding the new OSHA Directive and avoiding citations.

TCIA 2008 Articles Listing

From the Field
By Brian Colter
When handed lemons, make lemonade. But when handed EAB infested ash wood, make furniture, flooring and baseball bats.

2007
JANUARY 2007
Trees, and the Quest for Perfection
By Rod Whitlow

Chipper Winches vs. Grapples: Both Save Time & Labor
By Rick Howland

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Effective Safety Programs Justify Their Cost In a Number of Ways
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Tree Law: Virginia Ruling Provides Protection from Neighbor’s Trees
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West Coast Shoe Protects Feet of Arborists, Motorcyclists, Movie Stars

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How will you define leadership in the new year?

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The next time you get on an orchard ladder remember the arborist who took a header off of his.

Trucks & Equipment
Five steps toward a preventative maintenance program for your fleet.

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Tree care industry needs new rules for crane use.

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The ultimate consumer resource center is just a quick click from home.

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How death anxiety affects pest-control perceptions.

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The Soul of a Tree: A Conversation with Alex Shigo
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The Alternative Elm Story: Injection with Propiconazole
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Using a Tree Growth Regulator to Reduce Growth, Enhance Health and Build Business
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It is time to say “thank you” to TCIA’s business partners.

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By Peter Gerstenberger
OSHA is seeking to reinstate its original roll-over protective structures (ROPS) standards for the construction and agriculture industries.

Equipment
Tips from the field for reducing vibration and for more efficient and profitable stump grinding.

Letters to the Editor
Candid comments from our readers.

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The business of contracting with municipal agencies.

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Misperceptions about what it good, or bad, for trees.

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Take that one more step to make your employees safer.

TREE Fund’s Tour Des Trees Memoir
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Standards & Regulations
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Go from good to great: five ways to boost your sales career.

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Help is available for putting together a driver safety program.

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Start thinking of your business as a retirement asset.

Business of Tree Care
Determining what course of action to take when an employee has been involved in a motor vehicle collision – terminate or train.

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Observing tree care in Germany.

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Emerald Ash Borer: Where Is It Headed and What Do You Tell Your Customers?
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Safe Body Mechanics & Postures for the Arborist and Landscape Worker, and the Ergonomics of Chain Saws
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Crabapple Scab Can Mute this Colorful Ornamental
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Getting the public involved in roadside safety – starting with ourselves.

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Edwin G. Foulke Jr. of South Carolina is assistant secretary of labor for occupational safety and health.

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How to win, and keep, municipal contracts.

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Lots of money, various treatments and prayers have been used to save Austin’s Treaty Oak.

From the Field
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A city forester goes to school to obtain the tools needed to become effective at his job, which may include getting a cat out of a tree.

Tree Equipment Locator
For Financing, Stick with Companies that Know the Industry
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Chip, Chip – Ka-ching! Turning Chips Into Cash
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Biological Controls for the Bad Bugs
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Are Your Hispanic Workers Safe?
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Is California’s New Workers’ Comp Program Working?
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Paying attention to your money is critical to your business.
TCIA Member Forum
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TCIA’s Associate members are the backbone of the association.

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Utility service vehicle operators gain exemption from hours-of-service regulations.

Business of Tree Care
By Camille Di Monte Peterson and Barbara Henderson
Ergonomically friendly tools and equipment can reduce injuries – and company expenses – for arborists and landscapers.

The Arborist’s Profession
An excerpt from The Cornell Guide for Planting and Maintaining Trees and Shrubs

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Meat-bearing fruit trees and other tales from the Internet.

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An introduction to arboriculture taught this student humility.

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The Chips are Flying Over the Soaring Costs of Fuel
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Pruning Lilac for Flowers and Shape
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Excellence in Arboriculture winner

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You can learn a lot from the mistakes of others.

Business of Tree Care
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TCIA Accreditation opens the door for consulting arborists or anyone looking to expand their consulting business.
Financial pressure on cooperative extension programs may curb the free partnerships that some arborists have come to depend on.

TCIA
Tom Golon, new chairman of the TCIA’s Board of Directors, turned a degree in automotive engineering into a career in tree care.

Safety Corner
Skid steer loaders and grapples must be used with care for safe operation.

From the Field
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A tree care company owner’s daughter sees shared lessons in summertime tree work and classroom learning and teaching.

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Biology and Management of Eastern Tent Caterpillar
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Stumper Innovations: Remote Control, Power, Versatility Are Hot
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Choosing the Right Avenue Tree
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Resuming Work in Katrina’s Aftermath
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Rather than go with first impressions, we need to learn to withhold judgment about the people who work so hard around us.

Washington in Review
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Maryland’s new Tree Expert Licence law has shined a light on a growing chasm between the stereotypical professional arboriculture firm and a growing underground tree care trade.

Community Action
Massachusetts Arborist Association members donate equipment and services on Arbor Day.

Safety
TCIA’s Certified Treecare Safety Professional (CTSP) program has 117 enrollees in 28 states – with two certification workshops scheduled.

Management Exchange
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Submit better bids if you want to get more work!

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Structuring and restructuring debt as your business grows.

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Trees and bees just go together.

Summer Buyers’ Guide

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Brush Cutters: Cutting a Clear Path to Profitability
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EPA Outlines IVM Guidelines for Rights of Way
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The Growing Business of Tree and Plant Appraisal
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Lessons Learned from Accident Research
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With the right players on your team, you will have the majority of what you need for a championship of operation.

TCI EXPO Exhibitor Listing
Here’s your first look at who will be exhibiting what equipment and services at TCI EXPO in Baltimore in November.
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Stay on top of those I-9 forms to keep the Immigration and Customs Enforcement at bay.

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As rising fuel prices hit your business and your customers’ pocketbooks, you may have to remind them of the value of your services.

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Could Formosan termites have undermined New Orleans’ levees, and might they still threaten the future of the city?

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Alternative Fuels for Utility Trucks are Coming ...
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New ANSI Z133 Stresses Aerial Rescue Preparedness
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Tree/Shrub Insect Pest Management Update – Part II: New pesticides and when to use them
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Fertilization 101: What to Use and When
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Thin Kerf Sawmills: Why Waste Profits When You Can Profit from Waste?
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Companies that respond to higher fuel prices quickly with a positive approach, stressing value of services, will ultimately come out ahead.

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Strive for success by letting yourself and others shine.

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OSHA is soliciting public comment concerning employer paperwork requirements specified in its standards on PPE for General Industry.

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I never thought I’d get sued!

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Fraud’s Cost Makes Precaution a Cheap Alternative
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How to Attract, Keep & Motivate Your Workforce
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Saving the Allees: Germany Strives to Save its Tree-lined Roadways
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What you need to know about providing proper Personal Protective Equipment, or PPE.

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Good customer service builds loyalty – which boosts business.

dedicated, purpose-built mower/mulcher machines
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Aerial lift safety in tree care operations
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Grow a Business withs a good location and raving fans
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Woodchip Baling Recycles Chips While Creating Another Product to Market
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Keys to Success: Hard Work, Education, Fairness, Customer Service
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Use the Weather Forecast to Schedule Jobs and Save Money
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Early Training Makes All the Difference for a Tree’s Future
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Restoring Natural Ecosystems
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