JANUARY 2020
Special Focus: Crew Leader Training
Identifying Your Next Crew Leader
By Craig Murk and Alex Subak

Questions Are the Answer
By Daniel T. Kallai, CTSP, QCL

Don’t Miss Out – January Is Crew Leader Month!

Crew Resource Management Is a Team Approach to Success
By John Ball, Ph.D., CTSP

Crew Leaders Are More Than Soldiers – They Are Officers
By Travis Vickerson, CTSP, QCL

Now You’re a Crew Leader – What Next?
By Todd Kramer, CTSP, QCL

Beyond Training – A Four-Factor Performance-Improvement Model
By Bill Owen, CTSP, QCL

Crew Leader Profile: Crew Leader Training Has Big Payoffs for a Small Company
By Janet Aird

How Do You Choose Your Next Crew Leader?
By Tad Jacobs, CTSP, QCL

Competency in Arboriculture
By Evan Beck, CTSP

Snow and Ice Versus Tree Care
By Chris Kemp

Arborist Skills: Rigging: Safe Dismantling of a Hazard Tree
By Chris Girard, CTSP

Outlook: TCI Magazine Launches into Its Fourth Decade
By Amy Tetreault

Washington in Review: H-2B Programs and Current Advocacy
By Basil Thomson
ASTI Update: ASTI Awards $35,000 in Grants to 19 Organizations

In the Know: FMCSA Launches Drug & Alcohol Clearinghouse
By Aiden O’Brien

From the Field: Customer Food-Acceptance Specialist
By Daniel Hess

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Knuckleboom Crane Best Practices in Tree Care
By Ben Heller

If You Build It, Will They Come? Keeping Your Grapple Saw Busy
By Steve Connally, CTSP

Crane Crew Safety Culture
By Peter Nieves-Sosa, with Kimberly Nieves-Sosa

WARNING: Aerial-Lift Attachment Systems in Use!
By Rick Howland

Plant Health Care – Setting Yourself Apart
By Phillip Perron

Outlook: The Arborist-Client Relationship
By Peter Gerstenberger

Washington in Review: OSHA Seeks Small-Business Input on Draft Tree Care Standard
By Basil Thomson

Outreach: Patriotic Support Results in DoD Award for Petree Arbor Owners
By Patricia Chaudoin

Accreditation Profile: Employee loyalty is the foundation at J. Thomas Tree Service
By Patricia Chaudoin, with Jacob Thomas

Arborist Skills: Tree Inspection: A Continuous Process
By Steve Connally, CTSP

Product Review: The Rock Exotica Akimbo
By Philip Ruiz, CTSP

Profiles in Arboriculture: Taking Care of Trees and Business in Nebraska
By Tamsin Venn

Business of Tree Care: Training Wheels Don’t Work: A Philosophy of Training Employees
By Geoffrey W.L. Manning, CTSP

From the Field: Safety Conscious or Unconscious
By Tom Shotzbarger

Product & Services Guide was polybagged with this issue

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Do’s and Don’ts for Safely Operating Mini and Compact Skid Steers and Loaders
By Rick Howland

How to Avoid, Protect Yourself from and Recover from a Fire
By Patricia Chaudoin

Special Focus: Women in Tree Care
Husband and Wife Tree Care Teams – Positives, Pitfalls, Paradigms, Paragons and Progressions
By Meggan Hargrave, CTSP

Tree Lady Says Vocational Education Will Bring More Women into Tree Care
By Austin Sorette

Women's PPE: Safety for Everyone
By Marcy Carpenter

Christina Rancilio Translates a Tech Background Into a Tree Care Business
By Patrick White

CTSP Profile: Brenda Sylvia’s Takeaway – Small Groups Work Best
By Tamsin Venn

Kellie Dodds: Chief Executive Motivator
By Emily Duane

Ten Years Strong: Women’s Tree Climbing Workshop
By Bear LeVangie

Justina Kraus Is Just a (First-Rate) Tree Care Worker
By Janet Aird

When It Comes to Climbing, Women Can Do This!
By Rachel Brudzinski

Outlook: Professionalism in Tree Care
By Mundy Wilson Piper

Washington in Review: Government Extends Compliance Date for Mandatory Entry-Level Driver Training
By Basil Thomson

Accreditation Profile: Family Tree Resource Recognized for Dual Accreditation
By Patricia Chaudoin

Business of Tree Care: Cash-Flow Strategies and Profits
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Product Review Pelican Rope’s Easy Move Positioning Lanyard
By Donny Coffey, CTSP

By Paul Biester, CTSP

TCIA 2019 Professional Communication Awards: Recognizing Excellence in Marketing Communications

In the Know: New Independent Contractor Regulations: What You Need to Know
By Aiden O’Brien

From the Field: “Growing” Respect as First Responders
By Jamie Magaldi, PE, MCA

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The Most Common PHC Issues – and Solutions – Around the U.S.
By Rick Howland

Custom-Built PHC Vehicle – Van-tastic!
By David Rattigan

Roots and the Pneumatic Soil-Excavation Tool
By Chris Kemp

Arborists vs. Spotted Lanternfly: a SWOT Analysis
By Brandon M. Gallagher Watson

Tree-Pruning Essentials: Part One
Cabling and Bracing: Back to Basics
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Outlook: COVID-19 and what your association is doing in response.
By David White

CTSP Profile: CTSP helps Northeast Horticultural Services level the playing field
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By E. Thomas Smiley, Ph.D.

Consulting Forum: Older, not wiser ... sad
By Howard Gaffin

Safety Forum: The Z133 – on the shoulders of giants
By Bill Hickman, CTSP

Product Review: The LogOx 3-in-1 Forestry MultiTool
By Hans Tielmann III, CTSP

Accreditation Profile: Accreditation takes Ballard Enterprises to another level
By Patricia Chaudoin

TCIA and ISA Issue Joint Statement on COVID-19

Washington in Review: DHS releases 35,000 additional H-2B visas, but more work remains
By Aiden O’Brien

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From the Field: Fostering a safety culture
By Carlos Ramirez, CTSP

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Workforce Development Issue

Dealing with COVID-19 in the Office and in the Field
Compiled by Don Staruk
Take the Lead!
*By David Joseph*

Mentoring Can Aid Growth at Any Point in Your Career
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Arborist Apprenticeship Off and Running in Colorado
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Is an Employee Stock Ownership Plan Right for You?
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Accentuate the Positive: Build on What’s Right!
*By Matthew Hogarth, M.Ed., CTSP*

Building on the Success of Last Year’s “Gear Up powered by Stihl” Program
*By Patricia Chaudoin*

An Equipment Evolution for Mechanical ROW Management
*By Rick Howland*

Outlook: How much experience is enough?
*By Peter Gerstenberger*

Washington in Review: Federal response to COVID-19
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CTSP Profile: Black Diamond Tree Service – Small companies benefit from having a CTSP as part of their workforce development
*By Tamsin Venn*

Arborist Skills: How to apply an SRS redirect without unloading your primary suspension point
*By Aaron Feather, CTSP*

Accreditation Profile: Integrity is the key to success for Old Growth Tree Service
*By Patricia Chaudoin*

ASTI Update: ASTI awards $35,000 in new grants
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From the Field: Say, what’s that you’re reading?
By Christopher Eustis

JUNE 2020
Caring for Your Battery-Powered Chain Saw
By Rick Howland

Recommended Best Practices for Tree Care Operations During COVID-19
By Aiden O’Brien and Alexander Martin

Plant That Tree Righteously!
By Howard Gaffin, BCMA

Tree-Pruning Essentials: Part Two
By Lindsey Purcell

Report Finds IVM Can Be Greener and Less Costly for ROW Management
By Geoff Kempter

Sex and Decay Fungi
By Christopher J. Luley, Ph.D.

Outlook: Looking beyond COVID-19
By David Fleischner

Washington in Review: TCIA members weigh in on draft tree care standard
By Basil Thomson

From the Publisher: TCI Magazine marks 30 years serving the industry.

CTSP/Crew Leader Profile: Daniel Aburto Vidana is providing seasonal-worker training in Mexico
By Janet Aird

Accreditation Profile: Passing the Accreditation baton at Carr’s Tree Service
By Patricia Chaudoin

Profiles in Arboriculture: Fanno Saw: 100 years of innovation and quality
By Emily W. Duane
Arborist Skills: Avoiding and cleaning up chemical spills
By Zack Shier

Product Review: The Ronin Lift power ascender
By Corey J. Shepard, CTSP

Business of Tree Care: Attention to detail can reduce workers’ comp claims
Jeffry Blackman

From the Field: Brush with death: Bee stings pose dangerous threat (reprint from 1990)
Sharon Lilly

JULY 2020
Urban Rigging: Working in Tight Spaces
By Lawrence Schultz

Let's Talk Rigging …
By Mark Chisholm, CTSP

Ins & Outs, Ups & Downs of Rigging Rope
By Rick Howland

A Crane Removal in Southern California
By Richard Hawe

Double-Block Rigging a Hanging Pine
By Chris Girard, CTSP

Let There Be Light: Plant Health Care and the Tree-Turf Conflict
By John Ball, Ph.D., CTSP

Look Out! South American Palm Weevil Is Here
Mark S. Hoddle, Ph.D., D.Sc.

Outlook: TCI Magazine and TCIA in a changed world
By Peter Gerstenberger

Safety Forum: Beware the Australian silk oak
By Victor Riquelme

Arborist Skills: Selecting and inspecting crane slings
By Travis Vickerson, CTSP, QCL

Product Review: All Gear soft rigging slings
Review by Donny Coffey

Consulting Forum: Is it required to inspect trees for risk?
By Lew Bloch

Accreditation Profile: Building a legacy through Accreditation at Epperson’s Tree Service
By Patricia Chaudoin.

Washington in Review: OSHA issues revised guidance on recording work-related COVID-19 cases
By Basil Thomson

From the Field: Someday, or today? You decide
By Bill Hickman, CTSP

Summer 2020 Buyers’ Guide

AUGUST 2020
A Special Focus: Climbing & Climbing Gear

Climbing Rope Selection – It’s Your Life on the Line
By Rick Howland

Climbing Gear: A Growing Risk to Tree Companies
By Craig Bachmann and Mike Tilford, CTSP

Biomechanics for Tree Climbers
By Phillip Kelley, with Alexander Laver

What Is in Your First-Aid Kit?
By John Ball, BCMA, CTSP, A-NREMT; Christopher Stimson, RN, CEN; and Mitchell Sangl

What to Look Out for in Climbing Harnesses
By Patricia Chaudoin

Back Problems Are a Pain in the Butt
By Dan Greenbaum, CTSP
Outlook: The virtual magazine
By Peter Gerstenberger

Washington in Review: FMCSA provides relief for motor carriers during pandemic
By Basil Thomson

Arborist Skills: Tools of the trade for tree climbing
By Travis Vickerson, CTSP, QCL

Product Review: Petzl Flow and Control climbing lines
Reviewed by Donny Coffey, CTSP

Accreditation Profile: Accreditation boosts credibility at Metropolitan Forestry Services
By Patricia Chaudoin

Arborist Forum: Trees and water: A critical relationship
By Joe Aiken

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CTSP Profile: CTSP takeaway: Engage your audience
By Tamsin Venn

From the Field: Better than a stick in the eye
By Gared Henson

SEPTEMBER 2020
Leveraging Business Software in the Age of COVID-19
By David Rattigan

Putting Plant ID Apps to the Test
By Brandon Gallagher Watson

Tree-Worker Safety Update
By John Ball, Ph.D., BCMA, CTSP, A-NREMT

Choosing the Right Attachment for Your Loader
Managing Utility ROW Mechanically
By Michael Snook, CTSP

Outlook: The question
By Jason Showers

Washington in Review: Considering the Federal Migratory Bird Treaty Act
By Aiden O’Brien

Accreditation Profile: Family effort equals Accreditation success
By Patricia Chaudoin

CTSP Update: CTSP workshops go virtual!
By Bryan Dalton

CTSP Profile: CTSP helps advance David Vega’s career at Arborwell
By Tamsin Venn

Fleet Forum: Pickup-box-removal considerations
By Steve Spata

Spanish Feature/Publicacion que Estaca en Español: ¡Atención arboristas – entrenamiento en Español!
Attention arborists – training in Spanish!
By Tchukki Andersen

Arborist Skills: Climber work positioning
By Travis Vickerson, CTSP, QCL

Product Review: Teufelberger’s treeMotion evo climbing saddle
Reviewed by Mark Bridge

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From the Field: Using arboriculture to help new parents
By Meg Smolinski
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Dispatch from the Wildfire Cleanup: Working Safely Around Power Lines During a Disaster
By Daniel Kallai, CTSP

New Trucks or Equipment May Require Additional Crew Training
By Rick Howland

Special Focus: Crew-Leader Training
Leadership and the Bottom Line
By Todd Kramer, CTSP

Recognizing and Cutting Through a Veneer of Competence
By Mark Bridge

Are You a Leader or a Boss?
By Randall H. Miller

The Benefits of Qualified Crew Leader Training
By Patricia Chaudoin

Provide Eight Hours of Crew Leader Training in January

Outlook: The industry’s magazine
By David White

Safety Forum: Five rules in the Z133 you may not know regarding the use of chain saws
By John Ball, Ph.D., CTSP & Carey Shepherd, CTSP

Accreditation Profile: Snell Tree Experts takes pride in its work and its workers
By Tamsin Venn

CTSP Profile: Stressing tree care safety in wildfire cleanup
By Patricia Chaudoin

Trainer’s Forum: The mental demands of arboriculture may be greater than the physical
By Amanda Carpenter, PT, DPT, CProT, CEAS

TCI EXPO 2018: Record crowds for TCI EXPO 2018 in Charlotte.

From the Field: When does it become physical?
By Chardin Detrich, CTSP

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Special Focus: Green Issue
Integrated Vegetation Management: A Revised ANSI A300 IVM Standard Goes Beyond ROW Management  
By Geoff Kempter

Zero Tree Waste: A Zero-Sum Game That’s Profitable  
By Rick Howland

Selecting Soil Amendments with a Bent Toward Organics  
By Sylvia McNeill, BCMA

Biochar Opportunities for Production and Use in Tree Care  
By Harry Groot

Pruning for Performance and Failure Prevention  
By Lindsey Purcell

Outlook: It’s electric (Boogie, Woogie, Woogie) …  
By David White

Washington in Review: FMCSA relaxes commercial learner’s-permit rule  
By Peter Gerstenberger

Accreditation Profile: Military precision guides Accreditation at Treeworks, Inc.  
By Patricia Chaudoin

Branch Office: Losses, we’ve got losses – and tax deductions  
By Mark E. Battersby

ASTI Workshop Profile: Wasatch Arborists is bringing much-sought-after training to Utah  
By Tamsin Venn

ASTI Update: The next application deadline and new workshops scheduled

Saluting Branches: The fourth-annual Saluting Branches event took place in September at 53 National Veterans Cemeteries

Business of Tree Care: Target marketing: Enhancing your sales and marketing effectiveness  
By Jill J. Johnson

From the Field: Flying missile, trebuchet-style  
By Macintosh Swan, CTSP

**MARCH 2019**
Finding New Ways to Transport Mini Skid Steers and Loaders  
By Rick Howland

Cordless Electric Chain Saws and Leg Protection  
By John Ball, Ph.D., CTSP, and Cary Shepherd, CTSP
Growing Your Business: Adding Supplemental Support Services Without Increased Liability
By Kyle Donaldson

Special Focus: Women in Tree Care
Women in Tree Care: Past, Present and Future
By Emily W. Duane

Solving the Challenges of Outfitting Female Arborists with PPE
By Patricia Chaudoin

Among Challenges Women Face in the Field: Lack of Bathrooms
By Patricia Chaudoin

Urban Forester Is Keeping Disneyland Green
By Patricia Chaudoin

Being an Extraordinary Woman Leader
By Cynthia Mills, FASAE, CAE, CMC

Preventing Crane Accidents: What Crane Operators Need to Know for Tree Work
By Tim Walsh, CTSP

Outlook: Someone like me
By David White

Washington In Review: OSHA amends electronic record keeping

Consulting Forum: Weather-related tree law cases
By Lew Bloch, RCA

TCIA Professional Communication Awards: TCIA recognizes excellence in marketing communications

CTSP Profile: CTSP credential helps Tina Graver lead by example
By Tamsin Venn

From the Field: A message to women arborists working in the field today
By Jeff Wilson

APRIL 2019
Start a Spray Business with a Small Investment
By Rick Howland

Box Tree Moth – A New Threat at the Border
By Paula M. Shrewsbury, Ph.D., and Michael J. Raupp, Ph.D.

Helping Out in Puerto Rico: An Industry Unites to Make a Difference

Aerial-Lift Best Practices
By Phillip Kelley

One-Take Wonders: Making of a New Crane-Safety Video
By David Rattigan

Do You Have Apical Control?
By Christopher Luley, Ph.D.

Outlook: Grounded in safety
By David White

Washington in Review: No endorsement for mandatory sensing devices on chippers in California.

Management Exchange: The “house of cards” management trap
By Jamie M. Magaldi, PE, MCA

Accreditation Profile: Pursuing Utility Contractor Accreditation pays off for Arborworks
By Patricia Chaudoin

ASTI Workshop Profile: Gibson is the guy who makes training happen for Iowa’s arborists
By Tamsin Venn

Safety: Addressing major incidents – Part 1: Avoiding Struck-bys
By John Ball, CTSP

Business of Tree Care: Sales culture eats strategy for breakfast
By John Waid

Arborist Forum: Aerodynamics
By Jack O’Shea

TREE Fund Update: The latest research-grant awards.

From the Field: It could have been much worse
By Tim DeCoste

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Creating Valuable Chipper Operators
By Rick Howland

Addressing Incidents – Part 2: Caught-in or Compressed-by
By John Ball, Ph.D.

Special Focus: Workforce Development
Tree Care Apprenticeship Idea Excites the Industry
By David Rattigan

A Culture of Mentoring: A Solution to the Biggest Problem Facing Employers
By Matt Hogarth, CTSP
Addressing Workforce Development Through Industry Awareness
By Meagan Pukhtiar

Scaling Has Doubled the Capacity to Train at Arborwell
By Bill Owen, CTSP, QCL, with Sarah Cusack, CTSP

Recruiting: Another Way to Market Your Business
By Emily Duane

Students Reap Benefits from “Gear Up powered by Stihl” Awards
By Patricia Chaudoin

Gig Workers in the Tree Care Industry
By Bryan Zlimen

Business of Tree Care: The two sides of independent-contractor misclassification
By Mark E. Battersby

Branch Office: The truth about employee disengagement
By Brad Wolff

Outlook: Helping you grow
By David White

Washington in Review: TCIA members update OSHA personnel on industry best practices
By Peter Gerstenberger

CTSP Profile: Taking safety to the “Pinnacle” as a CTSP
By Patricia Chaudoin

Accreditation Profile: Accreditation helps grow Capital City Tree Experts
By Patricia Chaudoin

CTSP Quiz

TCIA Member News: Take part in TCIA’s Wage & Benefit Survey.

From the Field: Serious “Beesiness”
By Chris Keenan

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Special Focus: A Focus on Safety
Injecting Safety and Profits into Pesticide and Herbicide Controls
By Rick Howland

The Versatility and Safe Use of Knuckleboom Cranes in Tree Care
By Mark Moeske

Safety Fundamentals for Chain Saws
By Phillip Kelley

Addressing Incidents – Part 3: Falls, Slips or Trips
By John Ball, Ph.D.

Does Safety Slip During Growth Spurts?
Compiled by Don Staruk

CTSP Profile: From bank vaults to tree canopies with CTSP
By Tamsin Venn

Creating a Culture of Safety
By Travis Vickerson, CTSP, QCL

It’s Time to Update Your Drug-Free Workplace Program
By Matthew Simmons, CIC, and Ben H. Simmons, CLCS

Outlook: The job we don’t want to do
By David White

Washington in Review: The cost of compliance
By Peter Gerstenberger

Accreditation Profile: Longevity pays off in customer loyalty for Bob Ray Company
By Patricia Chaudoin

ASTI Grant Awards: ASTI awards $45,000 in its latest round of grants

Tree Care Industry Connects to the Future at Norfolk Aggie Demo Day
By Tamsin Venn

From the Field: Respect the dangers of working with trees
By Daniel Thomas

JULY 2019
What Can Tree Growth Regulators Do for You?
By Bert Cregg, Ph.D.

Willow Top: When Is Extreme Pruning OK?
By Howard Gaffin, BCMA, RCA (reprint from March 2013)

The Basics of First Aid
By John Ball, Ph.D., CTSP, and Travis Vickerson, CTSP, QCL

Looking at the Elements that Make Up a Rigging System
By Phillip Kelley

Update on EAB: Stem Injections Can Save Some Heavily Infested Trees
By Ed Hayes
Outlook: Appreciating industry support  
By David White

Washington in Review: New DOT driver-training requirements coming down the pike  
By Peter Gerstenberger

Book Review: Trees – A Complete Guide to Their Biology and Structure  
Review by Stephen Pregler

Management Exchange: Cheap, fast or good – how to pick the two that are best for you  
By Matt Baird

Accreditation Profile: A “marriage” of talents creates success for Burkett Arbor Care  
By Patricia Chaudoin

CTSP Profile: CTSP opens doors for Morgan Pippen  
By Tamsin Venn

Business of Tree Care: Arborist accounting: It’s all about the numbers  
By Ed Morrow

Arborist Forum: Aesthetics … for better or worse?  
By Jack O’Shea

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Tree News Digest: Dispute erupts over genetically engineered American chestnut

From the Field: Kids grow up to be arborists  
By Jack O’Shea

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Climbing Gear & Techniques Special Focus
Danger: Beware Climbing During Storm Cleanup  
By Rick Howland

Climbing Gear: The More You Know, the Less You Need  
By Donny Coffey, CTSP

Dual-Stationary-Rope Work Positioning for Pruning or Removal  
By Macintosh Swan, CTSP

What’s New & Improved in Climbing Ascenders and Friction Tools  
By Patricia Chaudoin

The Three C’s of a Contract Climber’s Commitment  
By Eric Whipple

Tariffs Affecting Prices on Climbing Gear and Other Tree Care Equipment  
By Emily Duane
Outlook: Tree care goes to Washington  
By Peter Gerstenberge

Washington in Review: More proposed CDL rules changes  
By Peter Gerstenberge

ASTI Workshop Profile: First Choice Tree gets big turnout for Aerial Rescue Training Workshop  
By Tamsin Venn and Veronica Leary

Safety Forum: No splash, no ripples – a path to a better job brief  
By Shawn Reed

Accreditation Profile: The right team spells success for Arbor Care Tree Specialists  
By Patricia Chaudoin

Outreach: Saluting Branches returns in September with expanded reach, mission  
By Brandon Gallagher Watson

Branch Office: Entertainment writeoffs: The fun side of taxes  
By Mark Battersby

Book Review: The Overstory  
Reviewed by Tamsin Venn

From the Field: Abundant curiosity bites  
By Chris Keenan

TCI EXPO 2019 Super Spread

SEPTEMBER 2019
Navigating the Purchase or Sale of a Used, Truck-Mounted Aerial Lift  
By Rick Howland

Engines and Fluids: A Winning Team Is Revealed  
By John Fischer

Environmental Risks of Arboricultural Operations: Exposure to Weather and Electricity  
By John Ball, Ph.D., CTSP

Renovation Techniques & Tools for Soil Decompaction  
By Kelby Fite, Ph.D.

Tub Hubub: Bathing in a Neighboring Beech’s Critical Root Zone  
By Howard Gaffin

Outlook: Planning in action  
By David White
Washington in Review: CDL, or not CDL?
By Peter Gerstenberger

Branch Office: Are emojis appropriate for use in business communications?
By Emily Duane

CTSP Profile: Creating a “brother’s keeper” safety culture
By Emily Duane

Business of Tree Care: The perception of value
By Patrick Masterson

Accreditation Profile: Mentoring plays a huge role in Coastal Tree Care’s success
By Patricia Chaudoin

Safety Forum: Trauma: Don’t wait for the paramedics!
By Dawn Thierbach, CTSP

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Accident Briefs

Tree News Digest: Burnside Sycamore – Witness to history

From the Field: What the heck is an arborist?
By Jack O’Shea

OCTOBER 2019
Spotted Lanternfly Update: Feeding, Hosts, Damage and Controls
By Michael J. Raupp, Ph.D.

Use Your Head(ing) Cut to Delay Decay
By Christopher Luley, Ph.D., and Josh Galiley

Storm Work – Part 2: Tree Care Makes Way for First Responders
By Rick Howland

PPE: The Pros & Cons of Chain Saw Chaps vs. Pants
By Patricia Chaudoin

Safe and Profitable Operation of Mowers and Mulchers
By Rick Howland

Crane Use and Training for Arborists
By Keith Norton

Outlook
By David White
Turning the page.
Washington in Review: TCIA brings crane training to OSHA’s front door  
By Peter Gerstenberger

Business of Tree Care: Talk triggers  
By Jay Baer

Arborist Techniques: Trenching as a root-graft disruption treatment for oak wilt  
By Steven Pregler

Management Exchange: Owning your next adventure  
By Jim Fitts

Accreditation Profile: Doing it better: The motivation behind Giroud’s Accreditation  
By Patricia Chaudoin

ASTI Update: Pint cups for a cause – raising money for ASTI  
By Emily Duane

TCI EXPO 2019 Exhibitor Listing

Tree News Digest: New guide for selecting urban trees in Massachusetts and the Northeast

From the Field; The importance of an emergency-response plan: An A Plus Tree crew comes to the rescue  
By Sarah Gaskin

NOVEMBER 2019
CAUTION: Challenging Setups for Compact Lifts  
By Rick Howland

Tree-Inventory Software: Taking Technology to the Trees  
By Emily Duane

Rigging and the Likelihood of Failure  
By Brian Kane

Rigging Setup: What’s in Your Pre-Flight Site Plan?  
Preview of TCIA’s revised “Best Practices for Rigging in Arboriculture” manual

The First National Aerial-Rescue Symposium: Everyone’s Role in the Chain of Survival  
By John Ball, Ph.D., CTSP; Christopher Stimson, RN, CEN; Tim Walsh, CTSP; and Travis Vickerson, CTSP, QCL

Cost-Share Funding for EAB Treatment in Virginia’s Urban Forests  
By Pete Stewart and Eric Wiseman, Ph.D.

Outlook: Are we hard-wired for incidents?  
By Peter Gerstenberger
Accreditation Profile: Specialty work leads to Utility Contractor Accreditation for Tree Tech, Inc.
By Patricia Chaudoin

CTSP Profile: The Sky’s the Limit for Safety for Mowbray’s Eduardo Ramirez.
By Tamsin Venn

Management Exchange: Seven Safety/Life Lessons: How to Nurture an Actively-Caring-for-People Culture
By E. Scott Geller, Ph.D.

Business of Tree Care: Social Media for the Modern Arborist
By Hans J. Tielmann, III

By Jeffry Blackman

Reaching Out: Saluting Branches 2019: Arborists Continue to Honor Veterans at Fifth-Annual Event
By Brandon Gallagher Watson

TCIA News: TCIA Celebrates New Offices with Open House

Business of Tree Care: Building Championship Mindsets
By Amber Selking, Ph.D.

Accident Briefs

Tree News Digest: The fourth-annual Women’s ArbCamp in Finland in August Brought Together 50 Women Climbers from Around the World

CTSP CEU Quiz

From the Field: Beware “One More Cut”
By Joshua Hotai, CTSP

DECEMBER 2019
Managing Chippers, Stumpers and Crews for Efficiency
By Rick Howland

Aerial Friction in Top-Down Rigging Scenarios
By Anthony Tresselt, CTSP

Hazards With Objects Going Into Chippers
By John Ball, Ph.D., CTSP

Arborist Forum: Transitioning from field to office
By Melissa LeVangie Ingersoll, CTSP

Outlook: Do the right thing
By John Ball, Ph.D., CTSP

Washington in Review: Temporary protection status extended for some – for now
By Basil Thomson

Insurance Forum: Protecting your business from auto losses
By Jeffry Blackman

Management Exchange: Recognition is the key to high-performance workplace cultures
By Donald L. Rheem

Crew Leader Profile: Crew-leader training fills a need for a growing tree care company
By Janet Aird

Business of Tree Care: Five keys to protecting your company’s most valuable asset – Its people

Accreditation Profile: Networking at WMC leads to Accreditation for Oak Bros
By Patricia Chaudoin

TCI EXPO ’19: A look back, and a big thank you to our exhibitors

Accident Briefs

Tree News Digest: Brown furniture is the new green
By Robert Hudson Westover

From the Field: Restoring the iconic Belle Isle Sawmill
By Brian Colter

2019 TCI Winter Buyers’ Guide is polybagged with this issue
By Todd Kramer, CTSP

**Identifying Leading-Indicator Chronic Defects**  
*By Nick Bomber, CTSP*

**Teaching – and Learning – Leadership**  
*By Bill Owen, CTSP*

**Outlook: Incidents don’t just happen**  
*By Mark Garvin*

**Washington in Review: Reminder – Electronic reporting is here**  
*By Peter Gerstenberger*

**TCIA Executive Arborist Workshop**  
*Prepare to “Build Your Business” at TCIA’s first Executive Arborist Workshop*  
*By Patricia Chaudoin*

**ASTI Workshop Profile: ASTI funding targets safety training for all**  
*By Janet Aird*

**Business of Tree Care: Supporting your brand and your business**  
*By Bruce Turkel*

**Accreditation Profile: Walking softly goes a long way for He-Man Tree Service**  
*By Janet Aird*

**Arborist Forum: Putting pruning pariahs in perspective**  
*By J. O’Shea*

**A Review of TCI EXPO 2017**

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**From the Field: Anticipate hazards**  
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Why employers must instill work ethic in the emerging workforce
By Eric Chester

TCIA Accreditation
Schneider Tree grows with “fanatical client service”
By Janet Aird

Safety Corner
Rigging safely with the New Z133
By Tony Tresselt, CTSP

Arborist Forum
Single rope technique-work positioning: A view from the ground
By Sylvia McNeill

ANSI Standards
Root management and the new A300 Part 8
By Guy Meilleur, Gordon Mann and Dane Buell

Management Exchange
Seven easy ways to simplify your life and boost your income
By William J. Lynott

Fleet Manager
Negotiating price while purchasing a truck or equipment.
By Mike Moser

Business of Tree Care
Save money on overtime by using the fluctuating work week pay method
By Patrick D. McGuiness

From the Field
What is a BRAT-FEST?
By Bill Weber
Regional Section
Insect Threats to Southern Forests
By Laurie Reid

Jewels in the Crown: The Trees of Charlotte, NC
By Patrick Anderson, with Patrick George

DECEMBER 2013
Getting On-Track with Chippers and Grinders
By Rick Howland

The Challenge of Fertilizing Landscape Plants
By Richard Rathjens, Ph.D.

The Stewardship of Trees: A History of the Biltmore Forest School
By Joe Zentner

Outlook
Big Bad Wood is not reality TV
By Mark Garvin

Business of Tree Care
One simple concept can increase your sales 9 percent in 120 days
By Hal Becker

Driving Safety
How long does it take to go from zero to 40?
By Kevin Forgue

Accreditation Profile
Almstead thrives by choosing good people
By Janet Aird

Management Exchange
New Year’s Resolutions: Don’t let another year go by without progress, growth and improvement
By Steve McClatchy

Safety
Can we predict accidents? Yes!
By Peter Gerstenberger

From the Field
A poetic thank you for a job well done
By Candice Mauney

JANUARY 2012
Diary of a Storm Chaser
By Michael Roche

Insect Vectored Plant Diseases
By Gary W. Moorman

TCI EXPO 2011 Photos and Wrap Up

Rigging – Mechanical Advantage for Arborists
By Anthony Tressel

Keep On Truckin’ – New Trucks are Lighter, More Fuel Efficient and Customizable
By Rick Howland

Outlook: Defining a vibrant city should include a role for trees.
By Mark Garvin

Washington in Review: Feds amend regulations on cell phones.
By Peter Gerstenberger

Hi-light for Arborists
Can you find the safety violations in the picture?

TCIA Accreditation: ValleyCrest grows on safety and service.
By Janet Aird

Safety Corner: Leadership keys to growing safety.
By Robert Pater

Associate Member Profile: Mauget treats the urban forest one tree at a time.
By Tamsin Venn

From the Field: The best advice a homeowner can get!
By Steve Lambert

FEBRUARY 2012
Can Stump Grinders Really Go Green?
By Rick Howland

Organic Land Care: Healthy Soil for Healthy Trees
By Bill Duesing

There’s a Sucker Born Every Minute: A whirlwind tour of sucking insect pests of woody plants
By Michael J. Raupp, Ph.D.

A Preview of Changes in the New Z133
By Peter Gerstenberger

ROW Equipment has a Green History
By Tamsin Venn

**Outlook:** Leaner is greener in today’s tree care.
By Mark Garvin

**Hi-Lights for Arborists**
Can you find the safety violations/poor practices in this photo?

**Washington in Review:** OSHA lauds I2P2 (Injury and Illness Prevention Programs) programs.
By Peter Gerstenberger

**TCIA Accreditation:** Collier Arbor Care focuses on people, planet & profit.
By Janet Aird

**Skills & Techniques:** Maximize crane use and efficiency through communication.
By Kimberly Nieves-Sosa

**Associate Member Profile:** Quality and service help Weaver Leather climb to the top.
By Tamsin Venn

**Business of Tree Care... From the Field:** A walk in the woods... can bring you business.
By Neal D. Reilly

**MARCH 2012**

**Getting to Know ANSI A300 Part 9: Tree Risk Assessment**
By Eric Wiseman, PhD.

**Loss Control:** Reflecting On Safety Provides Better Financial Health
By David Rattigan

**Tents, Cankers and the Return of Spring**
By Michael J. Raupp

**Bad Weather Ahead? Time To Load Up On Loaders**
By Rick Howland

**Outlook:** TCIA is headed your way.
By Mark Garvin

**Management Exchange:** Finding and keeping top performers.
By Anthony Tresselt, CTSP

**Sharing Stories of Growth with TCIA Accreditation.**
By Janet Aird

**Associate Member Profile:**
Safety and customer satisfaction drive growth for Terex Woodsman.
By Tamsin Venn
Business of Tree Care: What is the salesperson’s responsibility for safety?
By Jason Gaskill, CTSP

TCIA Member Forum: A veteran’s story brings bracelet to life.
By Thomas Ginnow

Training & Education: Arborist crane rigging workshop in Massachusetts.

From the Field: Make my day... with no poison ivy.
By Brian Colter

March 2012 Regional Section [New England and Mid-Atlantic (NY, NJ, PA)]
Rigging Rope and Hitch Stress
By Brian Kane and Dennis Ryan

Diary of a Storm Chaser – Part II
By Michael Roche

Chain Saw Safety Training
By Gary Lovallo

APRIL 2012
Asian Longhorned Beetle: The Threat in Black and White
By Joe Boggs and Amy Stone

Chipper Safety in Ground Operations
By Dane Buell, CTSP

Spar Pole Rigging - Mitigating the Hazards
By Anthony Tresselt, CTSP

Aerial Lifts Are Going, Going, Gone Hybrid
By Rick Howland

Outlook: If present trends continue, it could be a good year for tree care...
By Mark Garvin

By Peter Gerstenberger

Director’s Forum: Kevin Caldwell’s, new TCIA Board Chair, speech at WMC.

TCIA’s Professional Communications Awards

TCIA Accreditation: The Arborists, Inc. grows with conservative approach.
By Janet Aird

Associate Member Profile: Buckingham Takes the high road on safety
By Tamsin Venn
From the Field: Who’s afraid of a little old snake?
By Larry R. Phillips

April 2012 TCI Equipment Locator:
An I.O.U. for the IRS
By Mark E. Battersby

MAY 2012
Biomass Has a Future in Tree Care
By Rick Howland

Salvaging Urban Logs
By Dave Boyt

Pruning: Pieces of the Puzzle
By David Schwartz

Tree Work Is Not For the Amateur
By John Ball

Outlook: Firing your customer
By Mark Garvin

Safety Forum: What constitutes safety?
By John Iurka

Member Forum: Managing work from the storms of October.
By Colin Milde, CTSP

Branch Office: Computer disasters: Preparing for the worst.
By Reid Goldsborough

Washington in Review: Injury reporting cautions
By Peter Gerstenberger

TCIA News
Jerry Morey recognized for TCIA support with Award of Merit

Associate Member Profile: Fanno Saw Works
By Tamsin Venn

Management Exchange: Creating a brand identity for your business.
By William J. Lynott

Consulting Forum: Boundary and borderline tree disputes.
By Lew Bloch

CTSP Forum: Weekly discussion topics increase safety.
By Tim Ayers
From the Field: Not much help that first day on the job.
By Scott Laug

**Western U.S. Regional Section**
**Mountain Pine Beetle**
By Sylvia McNeill, BCMA

**Soil and Plants in the Built Environment**
By James Urban, FASLA

**JUNE 2012**
**Interested In Going Green with Pesticides?**
By Brandon M. Gallagher Watson

**Spar Pole Rigging: Part II**
By Tony Tresselt, CTSP

**Will Mini Lifts Put an End to Climbing?**
By Rick Howland

**Insuring Crane Operation Exposures**
By Rick Weden

**Communication and Awareness Are the Focus of This Crane Training**
By Kimberly Nieves Sosa

**ANSI Part 5: Improving the Arborist’s Role in the Construction and Development Process**
By Gordon Mann

**Outlook: Should newcomers be barred for their own good?**
By Mark Garvin

**Washington in Review: Employee misclassification: A cautionary tale.**
By Peter Gerstenberger

**TCIA Accreditation: Kramer Tree strives to be a leader, not a follower.**
By Janet Aird

**Member Profile: Lucas Carr is on a path to give back.**
By Tamsin Venn

**Associate Member Profile: At Liberty Financial, service is insured.**
By Tamsin Venn

**From the Field: Beware unforeseen environmental hazards.**
By Randall D. Bernstein

**JULY 2012**
**Safe Lifts in Tree Work**
Equipment Safety: What Could be Better Today?
By John Harris Schwelm, CTSP

ANSI Part 6: The First Industry Consensus Standard for Tree Planting
By Mike Galvin

First Aid: What’s best in CPR – ABC or CAB, hands-only or conventional?
By John Ball

What Size Stump Grinder is Right for You?
By Rick Howland

Outlook: Some are doing OK in difficult economy.
By Mark Garvin

Tool & Techniques: Root crown excavation wizardry.
By Howard Gaffin

Washington in Review: FLSA may affect hiring of younger workers.
By Peter Gerstenberger

Branch Office: Blog or website – the real difference.
By Jeff Korhan

Management Exchange: Creating great customer connections.
By Rich Gallagher

Associate Member Profile: HMI ensures quality leads, insures quality service.
By Tamsin Venn

Safety Forum
Survey says... formal safety programs = fewer accidents.
By Peter Gerstenberger

TCIA Accreditation: Reilly Tree thrives on change and growth.
By Janet Aird

Equipment Review: Some of this year’s hottest handsaws & pruners.

Reviewed by Tchukki Andersen, BCMA, CTSP

Arborist Forum: The arborist’s role in halting the widespread destruction of trees.
By David Lusk

From the Field: She stole my car!
By Tim Kastning, BCMA, CTSP
AUGUST 2012
Emerald Ash Borer: Biology, Impact & Options
By Nathan W. Siegert

EAB Economics, Management Approaches and Decision Making
By Richard J. Hauer

Tips for the Climber Just Beginning Crane Work
By Chris Girard, CTSP

The Highs and Lows of Right-Of-Way Clearing
By Rick Howland

TCI EXPO Gazette
A complete list of exhibitors for Baltimore 2012.

Outlook: A blue collar industry in a white collar country.
By Mark Garvin

Management Exchange: Valuing and selling your business.
By John Davies

TCIA Accreditation
Safety is part of being a professional at JL Tree.
By Janet Aird

Business of Tree Care: Handling your very worst customer situations.
By Rich Gallagher

Storm Work: How to collect payment when an insurance claim is involved.
By Doug Malawsky

Standards & Credentials
ANSI Part 3: Public Review; and TCIA’s new Utility Contractor Accreditation Program.

From the Field: Making a War Dogs Memorial a pet project.
By Tamsin Venn

Regional Section
Wildfire Mitigation in the Urban Interface – An Arborist’s View
By Sylvia McNeill, BCMA

SEPTEMBER 2012
How is Your Business Coping with Fleet Technology Advancements?
By Mike Moser

Making the Switch to Natural Gas
By Kelli Angelone

Biochar for Arborists
By Kelpie Wilson

Tips for a Smooth Running, Fuel-Efficient Chipper
By David Rattigan

Mini Aerial Lifts Present New Safety & Training Concerns
By Rick Howland

Outlook: Cutting corners costs us all more.
By Mark Garvin

Safety: Get your mind right
By Steve Castrogiovanni

Washington in Review: Your participation is vital
By Peter Gerstenberger

Consulting: Legal tools and common law concepts for arborists
By Victor D. Merullo, Esq.

Business of Tree Care: Growing your tree business in the trust economy
By Jeff Korhan

Training: NEW Chipper Operator Specialist program

Skills & Techniques: The ABCs of young & small tree pruning.
By Andrew G. Pleninger & Christopher J. Luley, Ph.D.

TCIA Accreditation: M & S Wesley Tree partner with Accreditation.
By Janet Aird

Management Exchange: The power of public speaking.
By Paul Johnson

Hi-Lights for Arborists

TCI Equipment Locator:
Changes in the Repair/Replace Tax Rules
By Mark E. Battersby

OCTOBER 2012
Tree Felling and Planning the Back Cut
By Dwayne Neustaeter

Some Key Diseases of Conifers
By Dr. Sharon M. Douglas

Firewood: The Equipment Can Help Define Your Market
By Rick Howland
The New ANSI Z133.1 and the Everyday Tree Trimmer
By Tim Walsh, CTSP

Outlook: Member value is a never ending evolution
By Mark Garvin

Washington in Review: Regulatory compliance Q & A
By Peter Gerstenberger

Safety Training: Here is why not to nap during first aid training
By John Ball, CTSP

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Safety Training: Electrical hazards training – more important than ever
By Rich Godwin, CTSP

Branch Office: Grow profitably while creating a sustainable competitive advantage
By Judith M. Guido

TCIA Accreditation: Good’s Tree Care – in a hurry to lead
By Janet Aird

Safety Forum: Mini lifts present new safety issues.
By Mike Hrycak

Management Exchange: How to handle one of your toughest people problems: Calming troubled waters
By William J. Lynott

Rescuing the Pinchot Sycamore
By Tamsin Venn

From the Field: How do you compete with unlicensed competition?
By Bob Appelbaum

NOVEMBER 2012
A Tale of Cranes, Communication and Electricity
By Todd Kramer, CTSP

Unchain My Heartwood: Replacing a Tree Support System
By Howard Gaffin

Single Rope Climbing Techniques in the Tree Care Industry
By Tchukki Andersen, BCMA, CTSP

Outside Looking In: Landscape Bugs that Become Home Invaders
By Michael J. Raupp, Ph.D.

There’s Nothing Small About Mini Lifts
By Rick Howland

Outlook: Plan for next year, this year
By Mark Garvin

Branch Office: Pricing a three-person general tree work crew
By Jim Huston

Consulting Forum: The plant appraisal puzzle becomes even more puzzling
By Lew Bloch

Standards & Compliance: The revised ANSI A300 Part 7 - IVM is a road map for ROW stewardship
By Geoff Kempter

A300 Forum: The A300 Committee takes training on the road
By Dane Buell, CTSP

Training: Chipper Operator Specialist: Setting up a job site

Management Exchange: Risk management: Utilization of leading indicators in the continuous improvement cycle
By Joshua McClanahan, CTSP

Reader Forum: Dealing with telephone solicitors
By Paul Wolfe

From the Field: Applause, applause: A lesson about slowing down
By Bill Weber

Regional Section Features
Safe Neighbors: Adopting a Vertical Standard for Tree Care
By David Rattigan

Kerns Brothers Offers Right Skills & Temperament for Mt. Cuba Tree Work
By Tamsin Venn

DECEMBER 2012
Imprelis Two Years Out: Killer Herbicide Leaves Huge Mess
By David Rattigan

Trees, Storms & Utility Systems
By H. Dennis Ryan and Brian Kane

Green “Waste” Market is Recession-Proof
By Rick Howland

Climbing Gear: On the Runway at TCI EXPO 2012

Outlook: 2013 … A year of celebration.
By Mark Garvin

CTSP Corner: Changing our driving culture.
By Jason Gaskill, CTSP

Management Exchange: Exiting: Getting ready for the day that always comes.
By Kevin Kehoe

Washington in Review: Changes with Hawaii OSHA.
By Peter Gerstenberger

Branch Office: Preparing for the next emergency.
By Reid Goldsborough

TCIA Accreditation: Hansen’s Tree manages diverse revenue sources.
By Janet Aird

Book Review: Urban Tree Health: A Practical and Precise Estimation Method by Jerry Bond
Reviewed by Tchukki Andersen, BCMA, CTSP

Business of Tree Care: Senator, Shut Up!
By Barry Maher

From the Field: By the glow of the foxfire wood.
By Steve Pregler

JANUARY 2011
Payroll Roulette on State and Federal Bids
By David Rattigan

‘Tis Still the Season for Hollies and Scales
By Michael Raupp

Ten Principles for Safety Leadership
By Steve Roberts

TCI EXPO 2010 in Review

Chipper Safety Starts with Proper Maintenance and Operations
By Rick Howland

Outlook: A tale of two industries

Management Exchange
Professional Employer Organizations (PPEs): Happy employees – no headaches
By Bill Lynott

Washington in Review: OSHA Update
By Peter Gerstenberger


Voice for Trees PAC Auction: One good hunt deserves another. The hunt is on…

Branch Office: Strategies for managing workers’ compensation.
By Bob Rush

TREE Fund: Coordinating training for inner city youth

TCIA Accreditation: Caldwell Tree is on growth and safety tracks
By Janet Aird

From the Field: The old man and the tree
By Phil Norris

FEBRUARY 2011
Can ROW maintenance be green…and profitable?
By Rick Howland

“You want fries with that?”
Canola oil – reaching into the past for a greener future
By Mark Przekurat

Common farm herbicides may cause leaf tatters on oaks
By Jayesh B. Samtani, James E. Appleby and John B. Masiunas

Is the Urban Forest sustainable? Yes! No! Maybe! It Depends..
By Mark Wisniewski

The rise and fall of trees: Tree survival and the new tree biology
By David Lusk

Outlook: Winter is a good time for paperwork .. especially I9 forms
By Mark Garvin

Washington in Review: SBA unveils new website, launches SBA Direct
By Peter Gerstenberger

Safety Corner: Top performers – Part 3: Succession Planning
By Anthony Tresselt

TCIA Accreditation: Carroll Tree’s growth staffed by growing family
By Janet Aird

Branch Office: Seven ways to improve your web presence
By Griffin Davis
From the Field: Aerial rescue is all in a day’s work
By Darren Garlough

MARCH 2011
A New Stinker in the landscape: Brown Marmorated stink bug
By Michael J. Raupp and Chris Sargent

Industry Coalition Endorses Ash Tree Conservation in EAB Management

Do all roads lead to Drop-Crotch pruning?
By Cass Turnbull

Planting integrity from southern Israel to Western Nebraska
By Jack Phillips

Skidders and compact loaders leverage versatility for profitability
By Rick Howland

Outlook: Spray drift regs could test White House “balance” efforts
By Mark Garvin

Washington in Review: TCIA works with State Plan OSHAs to increase safety
By Peter Gerstenberger

TCIA Accreditation: Palms and Accreditation up ante for First Choice Tree
By Janet Aird

Management Exchange: Unlimited possibilities with LLCs
By Mark E. Battersby

CTSP Forum: Building safety culture: from beginning to never end
By Mike Schrunk, CTSP

CTSP Quiz

TREE Fund Update: Partners advance green careers for urban youth

From the Field: This close call took his breath away
By Kevin Oldland

APRIL 2011
20 Questions of tree problem diagnostics
By Joe Boggs, Jim Chatfield & Erik Draper

SRT climbing tools & techniques
By Tom Dunlap

Choosing an Aerial Lift: truck-mounted or mini
By Rick Howland
TCI Equipment Locator:
*Lease, Finance or Cash: Economic Fallout of Equipment Purchases*
*By Colles Stowell*

**Outlook:** Future isn’t certain, but it’s certainly coming fast
*By Mark Garvin*

**Washington in Review:** Ethanol in gas may go from 10 to 15 percent
*By Peter Gerstenberger*

**Safety Corner:** Cell phones danger: cognitive distraction is real
*By Shelley McKown*

**TCIA Accreditation:** Limbwalker Tree is climbing its way to success
*By Janet Aird*

**From the Field:** Cat rescue: what goes up…
*By Howard Gaffin*

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**MAY 2011**

**Common Ailments of Oaks and Their Treatments**
*By Shawn Bernick and Brandon Gallagher Watson*

**Ready or Not:** California Oaks Under Attack By Goldspotted Oak Borer
*By Tara Piraneo and Tom Scott*

**EAB Threatens Tree Structural Integrity**
*By Anand Persad, Ph.D.*

**Grinder/Chippers “Doubling Down” On Green Waste**
*By Rick Howland*

**Outlook**
**Time for arboriculture to shine.**
*By Mark Garvin*

**The philosophy of splicing rope.**
*By Chris Girard*

**Washington in Review:** Safety wins big in Virginia.
*By Peter Gerstenberger*

**TCIA Accreditation:** Heartwood Tree takes tree care to heart.
*By Janet Aird*

**Management Exchange:** Put your accounting to work!
*By Mary McVicker*

**Book Review:** Cadre of the Mews by Edwin Lancaster Hobbs.
By Tchukki Andersen

From the Field: Burn the tree after cutting it down!
By Marie Hawkins

JUNE 2011
Crane Use for the Climbing Arborist
By Todd Kramer

Advanced Climber School Offers Hands-On Training Working With Cranes
By Kimberly Nieves-Sosa

Disease Diagnosis and Eco-friendly Management – Part 1
By Kimberly Nieves-Sosa

Can Compost Teas Improve the Health and Growth of Trees and Shrubs?
By E. Thomas Smiley, Donald C. Booth and Bruce R. Fraedrich

Loader Attachments Reduce Labor and Add Versatility
By Rick Howland

Outlook
Charting TCIA’s future while acknowledging the past.
By Mark Garvin

Washington in Review
Got cranes? If so, OSHA might be watching...
By Peter Gerstenberger

Arborist Forum
ISA and TCIA support each other and the industry.
By Tim Gamma, with Randy Owen and Scott Jamieson

Safety Corner
Catastrophic accidents: A disturbing trend.
By Scott Jamieson

Consulting: ANSI Standards
Recognizing trees as community infrastructure using ANSI A300 Part 5.
By Gordon Mann

TCIA Accreditation
Stowe Tree Experts has passion for trees and Accreditation.
By Janet Aird

From the Field
Turning honey into wine.
By Gary LaChance
JULY 2011
Tree Felling: Notches, Hinges and Back Cuts
By Dwayne Neustaeter

S.P. McClanahan Celebrates 100 Years
By Janet Aird

Trauma: Incident + 20 seconds – You’re alive but will you survive?
By John Ball

Today’s Stump Grinders are Faster, Safer, Easier On the Operator
By Rick Howland

Outlook: Charting TCIA’s course moving forward.
By Mark Garvin

Washington in Review: Taking federal OSHA to task in D.C.
By Peter Gerstenberger

TREE Fund Update
Turning waste wood into funds for research on safer arborist techniques.

CTSP Forum: Incident vs. Accident – a tale of opposites.
By John Harris Schwelm, CTSP

Business of Tree Care: Who is using social media in tree care and how?
By Amy Tetreault

One Day One School – one idea that’s catching on.
By Don Staruk

From the Field: Using a static line with a pull line is safer.
By Dexter Cheney

TCI Buyers’ Guide supplement

AUGUST 2011
Catastrophic Storm Cleanup Can Be Tricky Proposition
By Rick Howland

CSI in Arborland
By Lew Bloch

What’s New In Snow and Ice Equipment?
By John Allin

Winning Municipal Contracts
By Gordon Mann

Battling Chestnut Leaf Miner in Germany
Caring for Your Body as a Production Arborist
By Ed and Amanda Carpenter

Outlook: Selling against the lowest price.
By Mark Garvin

Branch Office: Pricing tree jobs using crew man-hours.
By John Iurka

Washington in Review; OSHA approved!
By Vat Ross

TCIA Accreditation: TreeWorks moves and preserves historic and notable trees.
By Janet Aird

Management Exchange: Thinking about selling your small business?
By Ed Shebert

Business of Tree Care; Marketing on a limited budget.
By Cliff Robbins

Associate Member Profile; Altec strives to be customer-focused, one stop shop.
By Tamsin Venn

Reviewed by Tchukki Andersen, BCMA

ANSI Standards: A300 parts 5, 6 & 7 under review.

Branch Office: How to increase sales, decrease stress.
By Steve Beck

EXPO List of Exhibitors

From the Field: Raccoons can fly!
By Howard Rasmussen

Regional Section:
Foreign Insects Need Not Apply in Northeast
By David Rattigan

Time for a Change
By Colin Milde

SEPTEMBER 2011
Ground Zero Tree Project: New Life On Hallowed Ground
By David Rattigan
“Flying” Aerial Lifts Requires Special Care  
By John Ball

Growing Trees with Shigo and Thoreau  
By Jack Phillips

Buy a New Chipper Now to Avoid Pending Price Hikes  
By Rick Howland

Applied Research for Climbing and Rigging: Single Rope Technique  
By Brian Kane and Mark Reiland

Outlook: Keep it lean – tough times may still lie ahead.  
By Mark Garvin

TCIA Accreditation: Cortese builds reputation saving trees.  
By Janet Aird

Washington in Review: Summary of EPA Tier 4 requirements.  
By Peter Gerstenberger

CTSP Quiz

Business of Tree Care:  
Working successfully with insurance adjusters when doing storm work.  
By Doug Malawsky

Associate Member Profile: Bandit thrives on success of its customers.  
By Tamsin Venn

Legal Forum: Social Media, employee relations and the law.  
By Gary Lieber and Jaclyn West

Management Exchange: Is your fleet maintenance program proactive or reactive?  
By Mike Moser

Standards: Excerpt of A300 Part 6 Planting & Transplanting.

From the Field: Seen one redwood tree, seen ’em all...  
By Peter Deahl

In TCI Equipment Locator:  
Key To Success Sometimes Hangs On A Chain  
By Scott Madsen

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Chain Saw Safety: Everyone’s Top Priority  
By Rick Howland

Creating a Sustainable Landscape Successfully
By Jeff Shimoski

Vehicle Tracking, Telematics, GPS – What Is It Called and Which Should I Choose?
By Mike Moser

Cutting Fleet Costs: Alternative Fuels and Other Alternatives
By Kelli Angelone

Crane Use in Tree Care: Technology, Safety & Government Regulation
By Joe Birkbeck

Outlook: The cost of training is cheaper than the alternative.
By Mark Garvin

Washington in Review: Grant-subsidized EHAP training is coming to you!
By Peter Gerstenberger

By Edith Makra Kusnierz

Insurance: The tree care professional’s insurance check-list.
By Robert Rouse

Management Exchange: Why and how to make your business green?
By Terrill Collier

TCIA Accreditation: Wickes Arborists growing again – with new name and Accreditation.
By Janet Aird

Associate Member Executive Profile: Morbark maintains formula for success.
By Tamsin Venn

From the Field: When a dump really was a dump?
By Edward O’Connell

NOVEMBER 2011
Managing Rigging Forces
By Todd Kramer, CTSP

Working Arborist Climbs Into the Classroom
By Tamsin Venn

For Some, Mini-Lifts Deliver More Bang for the Buck
By Rick Howland

Big Laughs from a Big Mac
By Dave Rattigan

Felling Storm Damaged Trees
By Jeff Jepson
Outlook: How has your world changed in 20 years?
By Mark Garvin

Accreditation: Tree Specialists – Growing trees from the bottom up.
By Janet Aird

Reviewed by Tchukki Andersen

Safety Training: An Accident video to foster safer ground operations.

Associate Member Profile: Vermeer finding solutions for the environment and its customers.
By Tamsin Venn

Consulting – Family Business: Leadership – are you frustrated with the younger generation?
By Wayne Rivers


Director’s Forum: Is this your profession or just a job?
By Kevin Caldwell

Business of Tree Care: Advertising, marketing and entertaining – and deducting their expense.
By Mark Battersby

Washington in Review: The top 10 most issued OSHA citations.
By Peter Gerstenberger

Management Exchange: Equipment acquisition – cash, finance, lease or rent.
By Mary McVicker

TCIAF: WESCO donates boots to help increase safety, education and training.

From the Field: My one second of fame, and 10 lessons for tree care rookies.
By Scott Laug

Regional Section 11/2011
Actively Aerated Compost Tea and Trees
By Carl Brodeur

Become a Green SnoPro
By Eric Williams

Plow contractors’ co-op for Massachusetts
Regional Almanac
DECEMBER 2011
Storm Response and Clean-Up
By John Harris Schwelm, CTSP

Ground Operations Safety: Spreading the Word About Antonio’s Rule
By Alyce Traverso

Biomass: Are you Prepared for the Green Gold Rush?
By Rick Howland

Climbing Gear: Learning the Ropes
By Dave Rattigan

Outlook: Storm work provides an opportunity to shine.
By Mark Garvin

Washington in Review: British Columbia ramps up chipper safety.
By Peter Gerstenberger

Accreditation Profile: Taking care of clients and employees takes care of Bozeman Tree
By Janet Aird

Associate Member Profile: Husqvarna aligns with professionalism & safety.
By Tamsin Venn

From the Field: The first electric Community Tree was lit in 1912.
By Richard W. O'Donnell

JANUARY 2010
Federal Funds Boost Fuel Reduction Business
By Rick Howland

A Region On Ice: The winter storm of ’08 provides a cautionary tale for tree care companies, utilities
By David Rattigan

Does Tree Care Need a Decay Inspection Standard?
By Christopher Luley

Tree Preservation Southern Style
By Keith Pancake

Outlook
By Mark Garvin
Whether the recession is over yet or not, one day it will be. The key is to be ready when it is.

Management Exchange
The technology that drives social media marketing, or Web 2.0, gets the glory; human interaction gets results.
By Jeff Korhan

Washington in Review
New FMCSA rules count every inspection, monitor driver and carrier safety performance.
By Peter Gerstenberger

TCIA Accreditation
Bryant Tree is finding value in Accreditation.
By Janet Aird

From the Field
Chased from a tree by a raccoon.
By Tim Epperson

FEBRUARY 2010
Principles and Components of Integrated Pest Management for Landscape Ecosystems
By Michael J. Raupp, Ph.D. and John A. Davidson, Ph.D.

Insecticides and miticides to help you go green
By Michael Raupp

Life On the Bright Side of Climate Change
By Jeremy Barrell

New Age IVM: A Green Approach for ROW Management
By Richard A. Johnstone

Wisdom of Trees III: Bringing Stones to Life
By Jack Phillips

Today’s Stump Grinders Cut a “Green” Swath
By Rick Howland

Growing of A Green Company
By Don Staruk and Joseph Doccola

Outlook
By Mark Garvin
TCIA and PLANET discuss unifying efforts.

Washington in Review
By Peter Gerstenberger
ARRA loans extension is good news for business funding.

Arborist Forum
By Murville Alleman
Creating a rating system for difficulty of tree jobs.

Branch Office
By Mark Battersby
TCIA Accreditation
*By Janet Aird*
Attention to detail helps Ottiger Tree stand out.

TCI Magazine Goes Green
*By Don Staruk*

From the Field
Was it really worth it for $20?
*By Marie Hawkins*

MARCH 2010
**Ground Worker Accidents**
By John Ball, Ph.D., CTSP

The What and Why of Insect and Mite Outbreaks in Cities and Suburbs
By Michael Raupp, Paula Shrewsbury, Daniel Hein

Chain Saws: Is There a Better Two Cycle Fuel?
By Tim Ard

Forming ‘New Attachments’ for Skid Steer and Log Loaders
By Rick Howland

Public Review Open for Two ANSI Standards

Outlook
Reclaiming the “green industry” tag from the solar panel and replacement window installers.
*By Mark Garvin*

Washington in Review
DOT cracks down on truck drivers’ texting.
*By Peter Gerstenberger*

TCIA Accreditation
Barrett Tree Service East finds training and Accreditation help launch business.
*By Janet Aird*

TREE Fund Update
Coordinating training for inner city youth.

From the Field
Saved by a tree from mad cows.
*By Richard Hefley*

APRIL 2010
Who is Making Money on the Asian Longhorned Beetle?
License to Trim: New Jersey Opt for Arborist Licensing  
By David Rattigan

CSI 101: Diagnosing Health Problems of Woody Plants  
By Darcy Maulsby

Crane Safety – An Operator’s Perspective  
By Joseph W. Birkbeck III

Outlook  
Support sustainable urban forests to help regain “green” moniker for tree care.  
By Mark Garvin

Washington in Review  
OSHA takes another look at tracking work-related musculoskeletal disorders (MSDs).  
By Peter Gerstenberger

From the Field  
Arborists come across many wild things in trees – some nasty, some nice.  
By Sherman Anderson

TCI Equipment Locator supplement  
Branch Office  
By Mark E. Battersby  
Capital equipment decisions: Fix or replace, depreciate or write-off.

MAY 2010  
A Grand, Green Return, The Grand Allee at Castle Hill  
By David Rattigan

Soil Bulk Density Testing, A Simple Technique for Compact Assessment  
By Christina Wells, Ph.D.

Armillaria Management in the Landscape  
By Glynn Percival, Bruce Fraedrich and Tom Smiley

Turning Wood to Gold, Recycling for Higher Profits  
By Rick Howland

New Hiring Incentives in a Troubled Economy  
By Mark E. Battersby

Outlook  
Hard times make for hard choices.  
By Mark Garvin

Washington in Review  
Hi-Vis is the rule for roadside work.
By Peter Gerstenberger

TCIA Accreditation
Only Trees grows with mangrove trimming and TCIA Accreditation.
By Janet Aird

From the Field
Climbing Safety: Flying briefly and landing lucky.
By Scott D. Baker

JUNE 2010
Crane Safety in Arboriculture: Climber’s Perspective
By Tim Walsh, CTSP

Heat Related Illnesses Can be Fatal
By Barbara Mulhern

Ergonomic Awareness for Production Arborists
By Dr. Amanda Carpenter

PHC: Quantifying and Monitoring Tree Health
By Christopher J. Luley, Ph.D.

Arboriculture, Urban Forestry Degree Programs
Colleges and universities catering to arborist education.

Outlook
Immigration reform that will help meet the employment requirements of our industry are needed today.
By Mark Garvin

Washington in Review
A new, tougher OSHA: is bigger better?
By Peter Gerstenberger

TCIA Accreditation
Accreditation and a crane lift Lagniappe Tree.
By Janet Aird

Management Exchange
Health care reform could impact your business.
By Mark Battersby

Florida license plate program “drives” education fund.
By Rick Howland

From the Field
His puny tree won’t stay puny for long.
By Brian Colter
**JULY 2010**

**Integrating Shrub Care into your Commercial Tree Care Business**
*By Shawn Bernick*

**Tree Care on the Golf Course**
*By A.D. Ali, Ph.D.*

**Tracking Safety in Modern Arboriculture**
*By David Marren*

**Is Alcohol and Gasoline a Bad Mix?**
*By Rick Howland*

**Proper Techniques, Equipment Help Maximize Benefits of Compost Tea**
*By Darcy Maulsby*

**Outlook**
Minneapolis is wrong to surrender to the emerald ash borer.
*By Mark Garvin*

**Branch Office**
Rethinking your company’s next move: What you could be doing differently?
*By Kenneth H. Marks*

**NEW! CTSP CEU Quiz**

**Branch Office**
Errors & Omissions insurance is important for tree care companies.
*By Mike Rook*

**Management Exchange**
If you are in business, you use the art of negotiation. Here are some tips.
*By William J. Lynott*

**TCIA Accreditation**
Wallingford Tree cares for trees, its business and the future.
*By Janet Aird*

**Washington in Review**
The IRS has provided new incentives for putting on new employees.
*By Peter Gerstenberger*

**From the Field**
Ground work can BEE dangerous – and embarrassing!
*By Jack Richardson*

**AUGUST 2010**

**Toward IPM for the Emerald Ash Borer**
*By Michael J. Raupp, Ph.D.*
City Cutbacks Leave Trees Untrimmed
By Don Dale

Site Specific Planting and the Taxodium Tree
By Rod Whitlow

Regulatory v. Voluntary Approaches to Tree Protection
By Michael Galvin

Brush Cutters Are Becoming More Compact, Versatile
By Dave Rattigan

Outlook
Get ready – OSHA is stepping up enforcement and fines.
By Mark Garvin

Washington in Review
First aid: OSHA compliance and best practices.
By Peter Gerstenberger

Branch Office
Why is job costing critical?
By Marcus vandeVliet

Management Exchange
Four issues hold most companies back.
By John Spence

TCIA Accreditation
Four Seasons Tree Care: Rooted in knowledge, growing with training and Accreditation.

From the Field
PPE is not meant to last forever.
By Ben Boivin

SEPTEMBER 2010
Will California’s Diesel Emissions Regs Affect You?
By Rick Howland

Aerial Rescue Does Not Need to be a Race
By Sam Kezar

Humus and Soil Fertility
By Kevin T. Smith, Ph.D.

New Features in Chipper Truck Bodies
By Rick Howland

Outlook
If we spend too much time explaining failure, expecting failure and accepting failure – we will fail.
*By Mark Garvin*

**Washington in Review**
OSHA to verify worker training communication format.
*By Peter Gerstenberger*

**Management Exchange**
Social media can strengthen your established local presence.
*By Jeff Korhan*

**Consulting Corner**
Understanding negligence in arboriculture.
*By Joseph Samnik and Theodore E. Karatinos, Esq.*

**TCIA Accreditation**
Treesmith Enterprises: Moving a business from father to daughters.
*By Janet Aird*

**CTSP CEU Quiz #2**

**From the Field**
Treed on the chipper on the way home.
*By Marie Hawkins*

**OCTOBER 2010**
The “Daily Grind” Leads to Hearing Loss
*By Deanna Meinke & Thea LaBere*

**Profits from Snow & Ice**
*By John Allin*

**Carbon Footprint of Natural vs. Synthetic Organic Fertilizers**
*By A.D. Ali Ph.D.*

**Safety is Increased with Proper Chain Saw Operation**
*By Keith Pancake*

**Outlook**
Elections are ahead … make sure you vote.
*By Mark Garvin*

**Safety**
TCIA debuts illness & injury prevention program.
*By David Rattigan*

**Management Exchange**
Avoiding employee burnout.
*Phil Harwood*
CTSP Forum
Three companies, three stories of safety.
*By Colin Milde, CTSP*

Business of Tree Care
Find business bringing woodlands into the landscape.
*By Lee Gilman*

TCIA Accreditation
Newbury Park Tree: An educated client is a good client.
*By Janet Aird*

Consulting Corner
The money making myth of tree topping.
*By David Lusk*

Safety Forum
Is it time for AEDs in your workplace?
*By Danny Raines*

CTSP Corner
*CTSP celebrates fifth year with fifth EXPO workshop.*

From the Field
Beekeeping is a sweet hobby for an arborist.
*By Kristoffer Rasmussen*

NOVEMBER 2010
The Biodiversity Movement and Modern Arboriculture
By Robert Wells

Modern Climbing Advancements
Steaphan Zimmerman

Tree Biomechanics, Science and Support Standards
By Guy Meilleur

Revisiting the Cause(s) of Sudden Oak Death
Ralph J. Zingaro

Refining – and Re-defining – the Mini Aerial Lift
By Rick Howland

Outlook: Safe behavior doesn’t punch the clock
By Mark Garvin

Washington in Review: The new OSHA devalues Alliance Programs, including one with TCIA.
By Peter Gerstenberger
Accreditation profile: For CW Arborists, the trees come first
By Janet Aird

Management Exchange: Selling – Avoiding price objections
By Kirk Armstrong

TCI EXPO – Pittsburgh: The Specimen Trees of Allegheny Commons
By Christina Schmidlapp

Safety Forum: Do you now who your top performers are? Are you using them to their full potential?
By Anthony Tresselt, CTSP

Training: Milwaukee jobs initiative is training employees for tree care jobs.
By Kimberly Kuo

Timely insurance claims reporting could save you a lot of money.
By Bob Rush

Arborist Forum: Surviving hard times: Learning from the Great Recession
By John Hushagen

Legal Briefs: The issue of medical marijuana use in the workplace is more complicated than one might think
By Gary L. Lieber, Esq., and Jaclyn West, Esq.

Branch Office: Manage your cash flow for improved profit
By William J. Lynott

Books: “Tree Escapades” recounts a life of working with trees in New England
By Ellis N. Allen

From the Field: I’m an arborist, not an arsonist
By Richard Hefley

DECEMBER 2010
Cranes Play an Increasing Role in Tree Care and Safety
By Rick Howland

Bad Pruning Is an Expensive Way to Save Money
By David Schwartz

Accreditation profile: Branch Tree applying old, hard-earned lessons – and some newer ones
By Janet Aird

Cultivate an Effective Website
By Colles Stowell
Outlook: TCI EXPO never gets old
By Mark Garvin

Management Exchange: Running an effective strategic planning retreat.
By John Spence

Washington in Review: What is “feasible?”
By Peter Gerstenberger

Safety Corner: Developing your top performers’ full potential.
By Anthony Tresselt

Arborist Forum: Employing illegal aliens and the price society pays.
By Bruce Kreitler

TREE Fund Update: Robert Felix scholarship recipients and more.

Business of Tree Care: How to stand out from the crowd.
By Ron Rosenberg

From the Field: Scar tissue I wish you saw
By Benjamin Moon

JANUARY 2009
Engaging Z133 – A Call to Arms
By Keith Pancake

Creating a Culture Where Employees Own Safety
By Anne R. French, Ph.D.

Cabling and Consulting: Connections for Safer City Trees
By Guy Meilleur

Versatility Defines New Age of the Chipper
By Rick Howland

TCI EXPO in pictures

Outlook
By Cynthia Mills
The December ice storm in the Northeast was an opportunity to see how well our industry responds in times of need.

Washington in Review
Crane safety is a hot topic in legislative and regulatory circles – again.

The Business of Safety
By Danny Raines
Why training, tools and trimming should not be trimmed out of the budget.
Management Exchange
By Chip Eichelberger
Are you fighting to be average. Follow these seven steps to keep from ever being labeled “average” again.

Arborist Forum
By Colin Milde
A few theories as to why so many trees are dying in North Jersey.

PACT: West Coast Shoe celebrates its 90th anniversary.

From the Field
By Nick Krumrei
Yes, rope gets slippery in snow and ice, but don’t wrap it around your wrist!

FEBRUARY 2009
Right of Way Storm Clean-up Challenges
By Rick Howland

Tree Roots Enhance Water Infiltration
By Susan Day, Ph.D.

Diversifying Your Business With Crane Use
By Tchukki Andersen

Self-Propelled Stump Grinders Power to the Front of the Pack
By Rebecca Fater

Dr. Treeworkian’s 10 Step Process to Tree Decline
By Jim Chatfield

Outlook
By Cynthia Mills
Just as at the start, TCIA members need each other now more than ever.

Washington in Review
OSHA clarifies the employer duty to provide personal protective equipment and train each employee with a final rule.

Safety Corner
By Thomas M. Stohler
Making the business case for safety and health.

Management Exchange
By Robert Stevenson
Building client loyalty.

From the Field
By John A. Keslick, Jr.
Appreciating tree associates.
MARCH 2009
Chipper Accidents Are More Common Than Reported
By John Ball, CTSP, and Donald F. Blair

Don’t Let Chain Saw Complacency Set In
By Don Dale

Why Do I Need to Understand Alternative Dispute Resolution?
By Judson R. Scott and Susan L. Macey

Choosing a Log and Debris Loader
By Rick Howland

TCIA Accreditation
Davey Tree Experts becomes the largest TCIA-accredited company.

Outlook
By Cynthia Mills
There is strength in picking great partners.

Safety Forum
By Danny Raines
Designating your safety leaders.

Washington in Review
Understanding Department of Transportation (DOT) audits.

Business of Tree Care
By William J. Lynott
Protecting your most valuable assets by hanging on to every customer you have.

Green News & Ideas : Architect’s Green Tree House

From the Field
By Bill Long
Pruning the Survivor Tree in Oklahoma City.

APRIL 2009
Pest Management:
Client Expectations and Employee Education
Christopher J. Luley and A. D. Ali

Victim Centered Care: Aerial Rescue Concepts
By Sam Kezar and John Ball

The Wisdom of Trees: The Way of Community
By Jack Phillips
Rope Decisions Can Make – or Break – You and Your Business
By Rick Howland

Outlook
By Cynthia Mills
You can move forward or fall back, but treading water is not an option in this economy.

Washington in Review
Under the Obama administration, will OSHA swing toward increased workers rights and protections, meaning more rules and enforcement?

Safety Corner
By Michael Lamontagne
Chain saw accidents are not rare – and sometimes hit close to home.

TCIA Accreditation
By Rebecca Fater
Maier Forest & Tree used the TCIA Accreditation process to improve every detail of its business.

Business of Tree Care
TCIA has partnered with ArborMAX to bring a more affordable workers’ compensation insurance program to the industry.

TREE Fund update

From the Field
By Richard Hefley
In an effort to be green – and save green – one man turns his (wife’s) Toyota Scion into a brush truck?

MAY 2009
Finding Markets for Recycling Green Waste
By Rick Howland

Reduce Your Risk of Death from Electricity
By Barbara Mulhern

Working to Restore the American Chestnut
By Sara Fitzsimmons

Tough Economy, Greater Environmental Awareness Are Changing Who Is Willing to Spray – and How They Do It
By Rebecca Fater

Mushroom Farming: Another Use for Wood Chips
By Jim Clark

Outlook
By Cynthia Mills
We need to create the space and take time to make purposeful decisions.

Washington in Review
TCIA is hard at work for the tree care industry – in Washington, D.C., and elsewhere.

Management Exchange
By Mark E. Battersby
Both man-made events and natural events can drastically affect a business where it hurts – its pocketbook. Would your business survive?

CTLA Forum
By the Council of Tree and Landscape Appraisers members
Responding to concerns, the CTLA summarizes the scope of what guidance the Tenth Edition of the Guide for Plant Appraisal will include.

TCIA Accreditation
By Rebecca Fater
Accreditation helps Oklahoma’s English Tree Service, Inc. build and protect its business.

Reader Forum
By Dan Cisson
Have you checked your liability insurance lately? Here’s one man who wished he had ...

From the Field
By Brian J. Colter
Sometimes it’s hard to find good help – even to just hold the rope.

JUNE 2009
Emerald Ash Borer: Insecticide Options for Protecting Ash Trees and Their Effectiveness
By R. Chris Williamson, Ph.D., and Fredric Miller, Ph.D.

Safe Work Practices When Using Cranes to Remove Trees
By Norm Hall

Getting a Grip on Your Business – With the Right Attachment
By Rick Howland

Developing a Safety Culture
By Anthony Tresselt, CTSP

Outlook
By Cynthia Mills
OK. The economy is bad. But lick your wounds and get going – there is work to do if you want to keep your business moving forward.

Community Service
Massachusetts arborists donate a day at historic Minute Man Park.

TCIA Accreditation
By Rebecca Fater
They Might Be Monkeys! swings to Accreditation.

Branch Office
By John Parker Stewart
If people can only motivate themselves, then business owners and leaders have to create an environment where individuals “self-motivate.”

Washington in Review
Will OSHA reinvent itself in the Obama administration? How serious is OSHA about enforcement, and what will all this mean to the industry?

Reader Forum
By John K. Arbogast
Tree care pros should explain clues to tree weakness and decay so that tree huggers, clients and others understand the reason for taking action.

From the Field
By Mike Payonk
After turning down a trunk removal because it was full of cement, the same cavity work from the '50s resurfaces in a family photo album.

**JULY 2009**
Are Trees Long Lived?
By Kevin T. Smith, Ph.D.

Sharp Eyes, Training Help Spot EAB Infestation in Minnesota
By Glenn E. Rosenholm

CTSP Program Celebrates Three Years Improving Safety in Tree Care
By Rebecca Fater

Assessing and Treating Flood Damaged Trees
By Darcy Maulsby

Outlook
By Cynthia Mills
Stop and think carefully why and how you are reacting in your business decisions, particularly now.

Washington in Review
By Gary Lieber
The Americans with Disabilities Restoration Act, passed in June 2008 and effective in January 2009, may mean big changes for employers.

Business of Tree Care
By Mark Garvin
Remaining vigilant to prevent fraudulent claims can help keep down the cost of workers’ compensation insurance.
TCIA Accreditation
By Rebecca Fater
At TCIA-accredited Family Tree Care in Guilford, Conn., educating clients about their trees is just as important as pruning or fertilizing.

Management Exchange
By Thomas R. Krause, Ph.D.; Donald R. Groover, CIH, CSP; Sarah K. Smith and Theodore Apking, Ph.D.
Reduced demand, tightened credit and uncertain growth – how do you maintain the integrity of safety efforts in this changed environment?

Safety Corner
By TCIA staff
Protecting workers from the effects of heat.

Business On the Side
Some pointers on stump grinding for those just starting out, or those thinking of doing so.

Branch Office
By Griffin Davis and Matt Bechtel
Where are you in a Google search? Your rank can impact your revenue and new customer growth.

From the Field
By Doug Tucker
Think, be careful and learn from mistakes – yours and those of others.

AUGUST 2009
Soil Life and Carbon – How Tree Care Can Help Combat Global Warming
By Mike Amaranthus, Ph.D., and Larry Simpson

Consulting: Expert Witnessing Isn’t for the Timid
By Don Dale

Industry Celebrates 5 Years of Best Business Practices
By Rebecca Fater

The Plight of the Quaking Aspen – Big Trouble in Big Sky Country
By Sylvia McNeill

Outlook
By Cynthia Mills
Signs indicate that the economic woes may be lessening and that the light at the end of the tunnel may be growing nearer for our industry.

Washington in Review
By Peter Gerstenberger
TCIA wants your feedback on proposed legislation to increase protections for whistleblowers,
penalties for certain violators, and more.

CTSP Forum
By Jason Eaton
You can’t overdo it when it comes to safety.

Business on the Side
By John Allin
Snow Business – Bid vs. Proposal: Stop whining about being “outbid.” To bid a project just to get work is a fast track to the poorhouse.

Management Exchange
By Andy LaVelle
In today’s market, retaining commercial clients and their revenue stream necessitates increased focus.

From the Field
By Marie Hawkins
A doctor learns that trees can make terrible patients.

SEPTEMBER 2009
Soil Decompaction and Amendment for Urban Trees
By Christina E. Wells, Kelby L. Fite and E. Thomas Smiley

Emissions Standards: Here We Go Again
By David Rattigan

Demystifying Disc and Drum Chippers
By Rick Howland

Outlook
By Cynthia Mills
Be vigilant and prepared with a plan to see your business safely through another six months or so, and for the future. It’s coming.

Management Exchange
By Steve McClatchy
When you plan your day in writing and run your day from the plan, you are much more effective.

Washington in Review
Employers may see new OSHA standards, increased and focused enforcement and higher fines under the Obama Administration.

TCIA Accreditation
By Rebecca Fater
Accreditation and workers’ comp make for smooth sailing for San Diego Tree Care.

Branch Office
By Cliff Robbins, Ph.D.
Even in this economy, you can position your business for greater success if you know what to do
and when to do it.

Consulting Corner
By Lew Bloch
Unfortunately in the real world, the answer to the question of how much a tree is worth may depend on who wants to know.

From the Field
By Phil Norris
We’ve all had jobs that we underestimated. It sort of goes with the territory, right?

TCIEL
Federal Motor Carrier Safety Regulations
By Danny Raines

TCI EXPO 2009 Exhibitor Listing

OCTOBER 2009
Trends in Tree Worker Accidents
By John Ball

Terry Tree Service Treats Safety as a Profit Center
By Rebecca Fater

Firewood Market Cooling Slightly
By Rick Howland

Choosing the Right Snow Equipment for Maximum Productivity
By John Allin

Outlook
By Cynthia Mills
How we plan for, manage, experience and react to change are a measure of our maturity as individuals and industry leaders.

Business of Tree Care
By Don Zimar
Beware sources of bias when assessing tree risk.

Branch Office
By Itamar Chalif
With proper planning, financing woes can be avoided or minimized.

Business of Tree Care
By Guy Gruenberg
Job costing integrates with both sales and expense budgets that help predict overall profitability, and it does so much more.

HR Corner
By Veronica Leonard
Hispanics and Latinos: Who are they, and where do they come from?

Management Exchange
By Mark Green
Today, the notion of confidentiality hardly exists, but businesses still need ways to handle confidential information.

Washington in Review
Feds revise guidance on FMCSRs to mobile cranes, so truck-mounted cranes will now be considered commercial motor vehicles.

TCIA Accreditation
By Rebecca Fater
Accreditation helps keep the Haupt Tree Company the best it can be.

Tree Fund Awards Grant and Scholarship Funds

From the Field
By Denise Foery
Marketing a tree care business takes a creative turn in Vermont.

NOVEMBER 2009
The Single-Handled Dual Ascender: A Concept Device
By Jim “The Tree Machine” Clark

New Invention Simplifies Alignment When Cabling
By Don Dale

“Spider” Lifts Continue a Rapid Evolution
By Rick Howland

Beetle and Fungus Threaten Black Walnut
University of California-Davis

Tree Diagnostics: It’s not CSI
By John Ball

Outlook
By Cynthia Mills
We are fortunate to have the opportunity to make a living doing what we love.

Washington in Review
OSHA proposes comprehensive changes to the Hazard Communication Standard found in 29 CFR 1910.1200, for chemicals handling.

Management Exchange
By Steve McClatchy
Leadership is not on our “to do” lists every day, but it should be.

Business of Tree Care
By William J. Lynott
Business insurance: How much is too much? Or not enough?

Safety
By Danny L. Raines
Safety audits should be viewed as beneficial and an affirmation of safe work practices being utilized by employees.

CTSP Forum
By Paul Mautz, CTSP
Equipment training and preventive maintenance is an essential key to the survival of any business.

Branch Office
By Mary McVicker
Ten ways small businesses can optimize marketing dollars.

Arborist Forum
By Colin Milde
We can do something about tree stressors. Try to get the reader to think like a tree.

PACT News
WESCO unveils new boots at TCI EXPO.

From the Field
By Brian Colter
The bald-faced hornet (Dolichovespula maculate) is friend, not foe.

DECEMBER 2009
Ice Storms: Forecasting the Threat from Freezing Rain
By Ed Brotak, Ph.D.

Mercier’s Grows with Utility and Railway Maintenance
By Rick Howland

Aerial Rescue Workshop Should Cover Everyday Scenarios
By John Ball, Ph.D., CTSP

Outlook
By Cynthia Mills
After nearly 11 years at the helm, Cynthia Mills bids farewell to TCIA

Washington in Review
Give Yourself the Gift of Safety & Compliance Best Practices.

By Stephen A. Courchaine
Have you ever wondered how many workers it would take to pluck all the leaves from a tree?

Management Exchange
By Jeffrey Scott
Is your company a destination company?

Invasive Pests
Researcher seeks to save eastern hemlock with predatory beetle.

Branch Office
By Mary McVicker
Transparency, or open-book management, can have short and long-term benefits.

From the Field
By Daniel Hess
Bucking up! There’s more than one way to fell a tree.

JANUARY 2008
GPS Tracking Is a Management Tool
By Don Dale

Nature of Tree Care III: Planting Shigo’s Tree
By Jack Phillips

Chipper Maintenance and When to Replace/Upgrade
By Rick Howland

Mauget Celebrates 50 Years of Treating Trees
By Rebecca Fater

Living with EAB: Could Biological Enemies Slow It Down?
By Pat Kerr

Outlook: By Cynthia Mills
Despite many successes, one shadow still hangs over the proverbial head of this industry.

Management Exchange
By Margot Morrell
Learn business lessons from Ernest Shackleton at WMC in Aruba.

TCI EXPO 2007
A wrap-up in words and pictures.

From the Field
By Marie Hawkins
Sometimes you should just say “No.”

FEBRUARY 2008
Fertilizer Options in the Landscape
By Roger C. Funk
Marketing Tree Care the ANSI Way
By Guy Meilleur

How Specialty Equipment Can Pay Off for ROW Work
By Rick Howland

Overcoats for Trees: Protecting Against Salt Damage
By Dr. Glynn Percival

Kansas is Tree Country … Who Knew?
By Don Dale

Profiles in Arboriculture
By Rebecca Fater
Aloha, again, to Oahu’s Indian banyan tree.

Outlook
By Cynthia Mills
Creating a professional environment – and passing that forward.

Member Forum
By Robert Tews
The appropriate way to use a top-handled chain saw in a tree.

Management Exchange
By Mary McVicker
In this tight – and tightening – economy, profits can seem elusive. Keeping your business profitable is more important than ever.

Washington in Review
TCIA is seeking comment by March 25 how a proposed rule from DOT affecting CDL drivers will impact your company.

From the Field
By Darlene Nichols
Finding an alternative to the chain saw sometimes means being creative.

**MARCH 2008**
Aerial Rescue Training: An Ounce of Prevention Could Be Worth … Someone’s Life
By Keith Pancake

Are Chain Saws Using Less Fuel and Burning Cleaner?
By Ivan de Petrovsky

Chipper Use and Safety in Arboriculture: Understanding and Managing Risk
By Tim Walsh, CTSP

Versatility is Key with New Skid Steers and Loaders
By Rick Howland

Reader’s Forum
By Cass Turnbull
The last word on topping? A Washington state judge orders the topping of more than 100 alders and bigleaf maples, some cut in half or more.

Profiles in Arboriculture
By Rebecca Fater
One tall tale: The (true) story of Vancouver’s highest tree.

Management Exchange
By Ben Read
Attorneys prefer practices based on confederation, a mutuality of interest. Might the ‘law firm’ model of small business work in tree care?

Business of Tree Care
By John O’Shea
Dig this! Air excavation tools expose new marketing opportunities.

Branch Office
By William J. Lynott
Eight ways to bulletproof your bottom line and plug costly profit leaks.

Washington in Review
President expands benefits of the Family and Medical Leave Act (FMLA) to assist members of the Armed Forces and their families.

Consulting
By Lew Bloch
Taking a look at the differing cost methods of plant appraisal.

Branch Office
By Mark Battersby
Tax deadlines are flexible; postponing filing or changing already reported transactions is permitted and may have advantages.

From Field
By Ellyn Shea
Winter (Early Spring) Tool Spa

APRIL 2008
Push Is On for Certification of Crane Operators
By David Rattigan

A Blueprint for Eliminating Ergonomic Injuries
By Rebecca Fater

The Anatomy of An Accident
By John Ball

Pest Inventory Software Could Stop ‘Terrorist’ Invasions
By Don Dale
Aerial Lifts: Buckets Are Still a Boomin’ Business
By Rick Howland

Mechanical Barriers: What Is Their Place in 21st Century Pest Control?
By Becke Davis

Training
Two arborist training firms collaborate on a plan to set new standards for industry training, and for training the trainers.

Washington in Review
OSHA eyes businesses with high injury statistics.

Safety
By Thomas Mather, Ph.D
Ticks Suck! Spring and summer are tick season. Take steps to avoid tick-born diseases such as Lyme disease, babesiosis and Rocky Mountain spotted fever.

Consulting Corner
By Timothy R. Toland, RLA
Exploring the relationship between the tree appraisal process and real estate market value.

TCIA Accreditation is The Natural Way in Colorado.

From the Field
By Rob Muller
We’ve all had a first day on the job.

**TCIE APRIL 2008**
Lease vs. Purchase Decisions
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What Great Managers Do to Improve Retention
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Water Excavation Tools Aid
Transplanting and Weed Eradication
By Pat Kerr

Computing:
Backing Up Isn’t Hard to Do
By Reid Goldsborough

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Growing Trees Near Sidewalks
By E. Thomas Smiley, Ph.D.

Creating a Safety Culture: Two Tree Care Companies Are Setting a Good Example for Others
By David Rattigan
Follow the Money: From Tree Care to Mulch Magnate
By Rick Howland

New Tools Aid Fight vs. EAB
By Pat Kerr

The Greening of Pesticide Spray Equipment
By Don Staruk

Washington in Review
A federal proposal to revise training standards for entry-level CDL drivers could place an expensive program on the backs of employers.

Branch Office
By Mary McVicker
Health insurance benefits have been problematic for small business employers and employees for years.

Arborist Innovations
By Don Dale
If you have a particular tree care philosophy, you’d better have vehicles to match it. That’s Randy Finch’s theory for buying/building customized trucks.

From the Field
By Marie Hawkins
Poison ivy, bees, a hovering client – OK, but a herd of cows!

JUNE 2008
Do You Carry Enough Liability Insurance?
By David Rattigan

Crane Use in Arboriculture:
Risk, Justification, Skills & Compliance
By Tim Walsh, CTSP

Dr. Death and the Case of Butternut Canker
By Pat Kerr

Arborist Electrical Work: Providing Lightning Protection
By Guy Meilleur

Grapples Remove Labor Costs As Well As Debris
By Rick Howland

Giving Back
Massachusetts Arborists Association’s 29th annual Arbor Day volunteer project at the historic Codman Estate in Lincoln, Mass.

Washington in Review
OSHA agrees to rule-making for tree care.
TREE Fund  
By Jim Zwack  
Do breakthroughs just happen or are they created?

Management Exchange  
By William J. Lynott  
The day that you hired your first employee was the day that you took on an entirely new set of responsibilities and risks.

Profiles in Arboriculture  
By Rebecca Fater  
Preservation Tree Services preserves a little local history by removing a Texas cottonwood.

From the Field  
By Paul Wolfe  
Now that the pest management season is again in full swing, here are some “truisms” regarding the spray business.

JULY 2008  
Fighting Hemlock Woolly Adelgid:  
One Man’s Plight to Save the Eastern Hemlock  
By Elan Young

Who is Responsible for Safety?  
By Carl Potter

Stumping for Stump Grinders, and Electing Options  
By Rick Howland

Effective Nutrient Management for Trees  
By Ronald Kujawski, Ph.D.

Undocumented Liability: Alien Workers/Drivers Could Leave Your Business Exposed  
By David Rattigan

Safety Forum  
By Zack French  
The heat is on: Tips for handling various forms of heat stress.

Profiles in Arboriculture  
By Rebecca Fater  
Erwin Tree Care is working to extend the already long life of Indiana’s burr oak.

Washington in Review  
One would hope never to have to deal with an OSHA citation; but be prepared for that eventuality with these affirmative defenses.

Management Exchange  
By Mary McVicker  
Take action to help your business in grappling with the economy.
From the Field
By Ari Zimmerman
There is a way for kids to avoid working summer “vacation” for dad.

AUGUST 2008
Storied Golf Course Trees
By Paul Hughes

Drought Brings Challenges for Trees and Arborists
By Rebecca Fater

Brush Cutters Taking a New Path
By Rick Howland

Maintaining George Washington’s Historic Trees
By Anne Galer

Describing and Defending Tree Value
By Guy Meilleur

Business of Tree Care
By Brian Hanson
Plant health care programs improve a company’s presence and visibility on client properties, and should boost revenues if worked properly.

Green Business
By Bob Underwood
Caretakers of all things green, we are often considered to be in the forefront of the “Green” movement. But there are many shades of green.

TREE Fund
By Rob Fanno
Just as they do with helping trees grow, those who make “planned gifts” to a charity of their choice are also creating a legacy.

Washington in Review
TCIA intercedes to gain relief from OSHA crane violation.

From the Field
By Elmer Pyke
Cats in trees are profit and PR opportunities.

SEPTEMBER 2008
Influence of Pruning on Wind Effects in Trees
By Ed Gilman

Chipping Away at Chipper Safety
By Rick Howland
Operating Aerial Lifts Safely: Strap In, Stay Focused, Stay Safe
By David Rattigan

Ficus Whitefly: New Pest in Florida Is Here to Stay
By Catharine Mannion, Ph.D.

TREE Fund
By Tom Prosser
Modern arboriculture practices have their roots in research.

Washington in Review
In June, an OSHA Compliance Directive essentially wiped out commercial arboriculture as a distinct industry. Instead, we are all now lumberjacks, according to the federal government.

Management Exchange
By Mark E. Battersby
Many businesses offer discounts and incentives to speed payments. But, can you profit by taking advantage of discounts from your suppliers?

Branch Office
By Mary McVicker
Borrowing money may mean giving up control of what you do with it.

Tree Care Crossword Puzzle

TCIA Accreditation
Bartlett Tree Experts achieves TCIA Accreditation for its U.S. facilities.

From the Field
By Patrick Darius
Forget making lemons into lemonade. How about turning elms into cutting boards and furniture?

TCI Equipment Locator supplement:
Hybrid Bucket Trucks Generate Big Savings
By Susan L. Hodges

**OCTOBER 2008**

Precision Tree Felling, Safety and Best Saw-Handling Practices
By Ken Palmer

ALB Raises Its Ugly Head and Horns in Massachusetts
By Rebecca Fater

Spinning Firewood into Gold
By Rick Howland

New Rope Construction
By Keith Pancake

English walnut is Germany’s Tree of the Year.
By Ted Shoemaker
Here are three big ideas that will change the way you market and grow your business.
By Jeffrey Scott

Washington in Review
OSHA proposal clarifies that each employee not provided PPE or related training may be considered a separate violation for penalty purposes.

Vermeer celebrates its 60th anniversary.

At times you’re called on to speak about your business – with potential creditors, major customers and other times as well. What do you say?
By Mary McVicker

From the Field: Tree trimming and politics don’t mix.
By Jim Oldiges

**NOVEMBER 2008**
Moonlighting at Monticello
By Don Blair

Mini Lifts Give Maxi Lift to Your Business
By Rick Howland

Investigating Loads and Forces Climbers Put on Trees
By Ted Shoemaker

The Wisdom of Trees: Growth, Defense and Care
By Jack Phillips

Training is Critical to Reduce Traumatic Injuries, Deaths
By Barbara Mulhern

Washington in Review
Your commitment is needed to get arborist standard approved.

Business of Tree Care
By Mark Batterby
Take advantage of the tax rules for year-end equipment acquisitions.

TREE Fund
By David McMaster
Students help with NYC historic tree cloning project.

Profiles in Arboriculture
By David Lusk
Diagnosing the risk assessment of a champion black walnut.

PACT Profile
Bandit Industries celebrates 25 years in business.
Running a business without capital is like growing trees without water.

Safety leadership must extend beyond the workplace.

Is it time to upgrade or replace your PC?

Giving someone specific directions doesn’t always mean they will be followed.

Deaths from Wind-Related Tree Failures

One Day, One School, One Great Program

Green Waste = Green Product

Recycling and Your Bottom Line

Accréditation: Arbor Images Bets on Best Business Practices to Bring In Business

Climbing Gear in Review

Outlook

Keep your eye on the bigger picture, make a few adjustments and lean on your support team to negotiate the bumpy economic road ahead.

Use PR to build your green business.

The “Bailout Bill” created to aid the financial markets also included tax breaks expected to save taxpayers a whopping $150 billion.
Washington in Review
Understanding the new OSHA Directive and avoiding citations.

TCIA 2008 Articles Listing

From the Field
By Brian Colter
When handed lemons, make lemonade. But when handed EAB infested ash wood, make furniture, flooring and baseball bats.

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JANUARY 2007
Trees, and the Quest for Perfection
By Rod Whitlow

Chipper Winches vs. Grapples: Both Save Time & Labor
By Rick Howland

Erosion Regulation Erodes Nerves in Georgia
By David Rattigan

Motivate Your Workforce Like the NFL
By Bill Butterworth

Basic Tools for Simplifying Your Business
By Michael McKinley

From the Field: Tree Theme Bikes!
By Chuck Collins

FEBRUARY 2007
Down, But Not Out – Marketing Waste Wood
By Janet Aird

Big Toys: What’s Hot in ROW Clearing Equipment?
By Rick Howland

Using Structural Soil in the Urban Environment
By Nina Bassuk

The Soil Food Web: Common Denominator in the Landscape
By Dr. Elaine Ingham

Accreditation Profile: Hamm’s ArborCare

Managing Your Cash Flow
By Mary McVicker

Proper Leadership Can Create a “Culture of Safety”
By Joe Engberg
If You are Addicted to Certain Behaviors, Make Them Work for You
By Tony Smith

Cry for the Music Tree – Saving the African Ebony
By Denis Gathanju

TREE Fund: Picnicking on a Trampoline at 60 Feet

From the Field: True Stories from the School of Hard Knocks!
By Doc Ricketts

MARCH 2007
The Latest in Oak Wilt Management
By David N. Appel

Maryland OSHA Initiative Pushes Training Over Punishment
By David Rattigan

Compact and Mini Loaders Pack a Lot of Muscle
By Rick Howland

Crane Best Practices in Tree Removal: Hoisting a Qualified Arborist
By Mark Adams

Higher Education Can Help Us All Climb Higher
By Guy Meilleur

Arboriculture, Urban Forestry and Forestry Degree Programs in U.S. Colleges & Universities

Draft of the Revised ANSI A300 Pruning Standard

From the Field: If You Are Injured, Could Your Business Survive?
By Charles Pfingsten

APRIL 2007
Taking Your Safety Program from Good to Great
By Joe Engberg

How to Pick a High-Quality Climbing Rope
By David Rattigan

Going UP! Next Stop – Aerial Lift Efficiency and Profitability
By Rick Howland

Beware the Hidden Dangers of Palms
By Rich Magargal

Invasive Insects & the Tree Care Industry
By Anand B. Persad, Ph.D.
Accreditation Profile: Arboguard’s Eco-Cars

Advice for Young Arborists Choosing a Direction or Focus
By Howard Eckel

Battle of the Beech: Defending Your Decisions and Your Reputation
By David Schwartz

From the Field: Observations from a Woman in the Field
By Lynn Dawn Wiseman

Spring TCI Equipment Locator (Supplement)
What Creditors Want to See When Buying Equipment
By Janet Aird

Using Your Bank More Effectively: Beyond the Checking Account
By Mary McVicker

MAY 2007
How Green Is Tree Waste Recycling?
By David Rattigan

Controlling Workers’ Comp Costs
By Dane Buell, CTSP

Lack of Resources Slows APHIS Programs on Invasive Insects
By Sarah Magee

The Significance of Conks on Urban Trees
By Dr. Christopher J. Luley

Brewing Up Compost Tea Party? Include the Sprayer in Your Recipe
By Rick Howland

When Tree Care and Common Sense Collide
By David Schwartz

Palm Safety Part 2: Accessing Tops of Palms from Outside the Fronds
By Rich Magargal

Premises Liability: Trees Can Become a Legal Liability
By Peter S. Beering and Judson R. Scott

Accreditation Profile: The Care of Trees

From the Field: Urban Sprawl – Encroachment Is in Eye of the Beholder
By Joel Issert

JUNE 2007
Battling Bolts from the Blue
By Guy Meilleur
Redefining the Chipper’s Role in Tree Care
By Rick Howland

Ergonomic Injuries – Is There a Trend Here?
By Joshua T. McClanahan

Good Roots, Healthy Tree – Bartlett Celebrates 100 Years
By Janet Aird

Safety is About Changing Behavior, Not Just Tools and Techniques
By John Ball

Relieve the Pressure – Don’t Let Business Stress Ruin Your Life
By William J. Lynott

From the Field: Ignorance Is Not Bliss – Challenge Courses and Hazardous Trees
By Vic Foerster

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Root Pruning: Severing Subterranean Stranglers
By Guy Meilleur

Are Natural Gas Leaks Killing Municipal Trees?
By David Rattigan

To Cable or Not to Cable – That Is the Question
By H. Dennis P. Ryan

Building a Safety Culture: A Proactive Approach
By Vic Bernardini and Alice Carter

The “Cutting Edge” of Stump Grinder Technology
By Rick Howland

Make Mother Nature’s Hit Squad Part of Your Team
By Michael Raupp

Happy Anniversary! Accreditation Is Three Years Old and Growing Strong

Climbing Competitions Can Be Fun and Benefit Employers
By Keith Pancake

Arbor Talk Radio Is On the Air
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From the Field: Life of a Tree Provides Perspective
By Rod Whitlow

AUGUST 2007
Cleaning Up After Powerful Storm Starts Long Before First Forecast
Team Approach to Avoiding, Mitigating Construction Damage to Trees
By Nelda Matheny

Taming the Tiger – Wildfire Prevention and Mitigation
By Tracy Powell

Boarding the Biodiesel Boom Band Wagon
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Defeating the Scourge of Hemlock – Hemlock Woolly Adelgid
By Michael Raupp

Wear Chain Saw Chaps and Other PPE in Hot Weather
By Tchukki Andersen

A Good Hedge Should Be a Foil for the Plants It Surrounds
By John O’Shea

Any Business Can Be Vulnerable to Employee Fraud
By Mary McVicker

From the Field: Arborist Helps VFW, American Legion Realize Mutual Dream
By Barry Drazkowski

SEPTEMBER 2007
Preventing Spread of EAB and Other Invasives
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Native Forests & the Urban Landscape: Don’t Treat Your Soil Like Dirt
By Mike Amaranthus, Ph.D.

A New German Benchmark for Tree Crown Support
By Andreas Detter

Tree Planting: Plant an Oak, the U.S. National Tree
By Lakshmi Sridharan, Ph.D.

National Response Action Team: Climbing to the Top of His Field
By Janet Aird

The Consultation: When Is a Free Estimate Just Free Advice?
By Craig Smith

Excerpts from Revised Tree Law Cases in the USA By Lew Bloch

Pay-Per-Click Advertising Can Increase Your Business from the Web
By Brian Kraff and Griffin Davis

At 50, Morbark Celebrates the Past While Looking to the Future
By Janet Aird

Immigration Pressures Are Rearranging State Politics
By Josh Goodman

From the Field: Day of Service in Washington, D.C.

Fall TCI Equipment Locator (Supplement)
Logs to Lumber Pays
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The ABCs of a DOT Audit
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TCIA’s Affinity Partner Program – A Win-Win for Buyers, Sellers, Industry

The Business of Safety
By Tony Gann

The Professional Sales Process
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An Accountant Can Be a Valuable Resource for Your Business
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What’s New in Arboriculture?
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Vehicle Safety and Your Bottom Line
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Selecting a Throw Line
By David Rattigan

Ready ... Aim ... FIREWOOD!
By Rick Howland

Old Arboriculture Book Proves Some Things Never Change
By Robert Wallace

The Many Benefits of Complaining Online
By Reid Goldsborough

Cell Phones and 911 – Does Your Phone Lock in Emergency Mode?
By Tim Walsh, CTSP

Negligent Hiring: Avoid Pitfalls that Could Get Someone Hurt or Land You In Court
By Gary Lieber

Effective Safety Programs Justify Their Cost In a Number of Ways
By Tony Tresselt, CTSP

Botany Everywhere is Valuable Resource for Tree, Shrub, Plant ID in Northeast
By Tchukki Andersen

From the Field: The Difference Between a “Tree Guy” and an Arborist?
By Aubrey Ionashku

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The Argument Over One-Handed Chain Saw Use
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Making the Cut at Tree Care Training School
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Mini Lifts May Put More Profits Within Easier Reach
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Creating a Culture of Safety
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Diagnosing Herbicide Injury
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Dead Trees Standing – Drought, Stress and Borers
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Hybrids May Be Ending the Pain of White Pine Blister Rust
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Cell Phone Use On the Job – Who Is Liable?
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Will Your Company Weather the Impending Workforce Crisis?
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Going Green: Boston Tree Preservation Becomes Even More Green

Giving Back: Massachusetts Arborist Association Day of Service

Tree Law: Virginia Ruling Provides Protection from Neighbor’s Trees
By Lew Bloch

Snow Business: Soliciting New Snow Plow Customers
By John Allin

“S” Corps Offer Limited Liability But Allow Owners Income and Deductions
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Member Forum: Lessons Learned from Emerald Ash Borer Treatments
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Developing Their Own GPS Boosts a Company to the Max
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When Is a Sale a Sale? When You Get Paid
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Accreditation Profile: Poteet Tree Service

A Fall from Safety Results in Severe Injury
By Steve Sylvester

Consulting: There’s Income to be Made from Tree Appraisal and Valuation
By Tchukki Andersen

West Coast Shoe Protects Feet of Arborists, Motorcyclists, Movie Stars

From the Field: A Tree Is a Terrible Thing to Waste
By Celeste White

DECEMBER 2007
Tweaking the Benefits of Organic Mulch
By Dr. Glynn Percival and Evangelos Gklavakis

Professional Duties in Tree Risk Assessment
By J. David Hucker

Clearing the Way for Energy – Cutting vs Trimming ROWs
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Fine Tuning Grinder Output for New Markets
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On the Trail of the Light Brown Apple Moth
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Building a Climbing System
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Branching Out: “One Day, One School” Program Coming To a Town Near You
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Accreditation Profile: Kerns Brothers

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From the Field: Should Nose Plugs Be Standard PPE? Maybe...
By Marie Hawkins

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TCIA Launches Industry’s First Safety Certification Program

Future Nursery: Cultivars – Past, Present and Future
By Rod Whitlow

Pruning Ornamental Trees
By Cass Turnbull

Before You Purchase a Chipper …
By Richard Howland

Outlook
By Cynthia Mills
How will you define leadership in the new year?

Safety
By David Hawkins
The next time you get on an orchard ladder remember the arborist who took a header off of his.

Trucks & Equipment
Five steps toward a preventative maintenance program for your fleet.

Washington in Review
By Peter Gerstenberger
Tree care industry needs new rules for crane use.

TCIA Online
By Kay Harrison
The ultimate consumer resource center is just a quick click from home.

From the Field
By Bruce Colman
How death anxiety affects pest-control perceptions.

FEBRUARY 2006
The Soul of a Tree: A Conversation with Alex Shigo
By Jack Phillips

Working on the Railroad Right of Way
A 2005 Excellence in Arboriculture award winner.

The Alternative Elm Story: Injection with Propiconazole
By Jay Gough

The Good Bugs in Your Trees
By Bryan E. Reynolds

Using a Tree Growth Regulator to Reduce Growth, Enhance Health and Build Business
By Tom Prosser
Outlook
By Cynthia Mills
It is time to say “thank you” to TCIA’s business partners.

Branch office
By Chip Eichelberger
Telling your company or product story can be a powerful tool that differentiates you from your competition.

Washington in Review
By Peter Gerstenberger
OSHA is seeking to reinstate its original roll-over protective structures (ROPS) standards for the construction and agriculture industries.

Equipment
Tips from the field for reducing vibration and for more efficient and profitable stump grinding.

Letters to the Editor
Candid comments from our readers.

Management Exchange
By Walt Warriner
The business of contracting with municipal agencies.

From the Field
By Edward Kennedy
Misperceptions about what it good, or bad, for trees.

MARCH 2006
Technical Rigging: Setting a Speed Line
A 2005 Excellence in Arboriculture award winner.

Biofertilizers Bring Soil Back to Life
By Lakshmi Sridharan

Understanding the Relationship between Trees and Carpenter Ants
By David Oettinger

Ergonomics for Arborists and Landscape Workers
By Camille Di Monte Peterson

Single Rope Technique
By Jeff Jepson

Outlook
By Cynthia Mills
Take that one more step to make your employees safer.

TREE Fund’s Tour Des Trees Memoir
By Terrill Collier
Standards & Regulations
A300 Part 3: Cabling and Bracing Standard proposed revision.

Branch Office
By Chip Eichelberger
Go from good to great: five ways to boost your sales career.

TCIA Online
By Kay Harrison
Learn how to market your company on TCIA’s Web site – for free!

Washington in Review
By Peter Gerstenberger
Help is available for putting together a driver safety program.

Management Exchange
By Mary McVicker
Start thinking of your business as a retirement asset.

Business of Tree Care
Determining what course of action to take when an employee has been involved in a motor vehicle collision – terminate or train.

Member Forum
By Leonardo Polonski
Observing tree care in Germany.

From the Field
By Steve Sandfort
Exploring the fine art of spider sniffing.

APRIL 2006
How to Move a Banyan Tree Across the Country
By David Rattigan

Pre-Climb Tree Hazard Assessment
By Dr. Brian Kane

Emerald Ash Borer: Where Is It Headed and What Do You Tell Your Customers?
By Dr. David L. Roberts

Safe Body Mechanics & Postures for the Arborist and Landscape Worker, and the Ergonomics of Chain Saws
By Camille Di Monte Peterson and Barbara Henderson

Crabapple Scab Can Mute this Colorful Ornamental
By Dr. Lakshmi Sridharan

Outlook
By Cynthia Mills
Getting the public involved in roadside safety – starting with ourselves.
Washington in Review
By Peter Gerstenberger
Edwin G. Foulke Jr. of South Carolina is assistant secretary of labor for occupational safety and health.

Branch Office
By Reid Goldsborough
Advertising is two-way in the Internet age.

Management Exchange
By Walt Warriner
How to win, and keep, municipal contracts.

Tree Preservation
By Margery M. Harrington
Lots of money, various treatments and prayers have been used to save Austin’s Treaty Oak.

From the Field
By Brian Colter
A city forester goes to school to obtain the tools needed to become effective at his job, which may include getting a cat out of a tree.

Tree Equipment Locator
For Financing, Stick with Companies that Know the Industry
By David Rattigan

MAY 2006
Integrated Spray Equipment – One-Stop Calls Improve Efficiency & Profitability
By Brenda Carol

Chip, Chip – Ka-ching! Turning Chips Into Cash
By Rick Howland

Biological Controls for the Bad Bugs
Dr. Lakshmi Sridharan

Are Your Hispanic Workers Safe?
Barbara Mulhern

Is California’s New Workers’ Comp Program Working?
By Janet Aird

Outlook
By Cynthia Mills
Paying attention to your money is critical to your business.

TCIA Member Forum
By Cynthia Mills
TCIA’s Associate members are the backbone of the association.
Washington in Review
By Peter Gerstenberger
Utility service vehicle operators gain exemption from hours-of-service regulations.

Business of Tree Care
By Camille Di Monte Peterson and Barbara Henderson
Ergonomically friendly tools and equipment can reduce injuries – and company expenses – for arborists and landscapers.

The Arborist’s Profession
An excerpt from The Cornell Guide for Planting and Maintaining Trees and Shrubs

TCIA Online
By Kay Harrison
Meat-bearing fruit trees and other tales from the Internet.

From the Field
By Elmer Pyke
An introduction to arboriculture taught this student humility.

JUNE 2006
The Fundamentals & Fine Points of Footlocking
By Daniel Murphy

The Chips are Flying Over the Soaring Costs of Fuel
By Rick Howland

Pruning Lilac for Flowers and Shape
By William Warren

Rigging Excellence
Excellence in Arboriculture winner

Outlook
By Cynthia Mills
You can learn a lot from the mistakes of others.

Business of Tree Care
By Janet Aird
TCIA Accreditation opens the door for consulting arborists or anyone looking to expand their consulting business.

Washington in Review
By Peter Gerstenberger
Financial pressure on cooperative extension programs may curb the free partnerships that some arborists have come to depend on.

TCIA
Tom Golon, new chairman of the TCIA’s Board of Directors, turned a degree in automotive engineering into a career in tree care.
Safety Corner
Skid steer loaders and grapples must be used with care for safe operation.

From the Field
By Erin Carlock
A tree care company owner’s daughter sees shared lessons in summertime tree work and classroom learning and teaching.

**JULY 2006**
Crane Use and Safety in Tree Care
By David Rattigan

Biology and Management of Eastern Tent Caterpillar
By Dr. Michael Raupp

Stumper Innovations: Remote Control, Power, Versatility Are Hot
By Rick Howland

Choosing the Right Avenue Tree
By Dr. Lakshmi Sridharan

Resuming Work in Katrina’s Aftermath
By Adrian S. Juttner

Outlook
By Cynthia Mills
Rather than go with first impressions, we need to learn to withhold judgment about the people who work so hard around us.

Washington in Review
By Peter Gerstenberger
Maryland’s new Tree Expert Licence law has shined a light on a growing chasm between the stereotypical professional arboriculture firm and a growing underground tree care trade.

Community Action
Massachusetts Arborist Association members donate equipment and services on Arbor Day.

Safety
TCIA’s Certified Treecare Safety Professional (CTSP) program has 117 enrollees in 28 states – with two certification workshops scheduled.

Management Exchange
By George Hedley
Submit better bids if you want to get more work!

Branch Office
By Mary McVicker
Structuring and restructuring debt as your business grows.

From the Field
By Elmer Pyke
Trees and bees just go together.

Summer Buyers’ Guide

AUGUST 2006
Tree & Shrub Insect Pest Management Update
By Dr. David Shetlar

Brush Cutters: Cutting a Clear Path to Profitability
By Rick Howland

EPA Outlines IVM Guidelines for Rights of Way
By David Rattigan

The Growing Business of Tree and Plant Appraisal
By Janet Aird

Lessons Learned from Accident Research
By John Ball, Sam Kezar and Shane Vosberg

Outlook
By Cynthia Mills
With the right players on your team, you will have the majority of what you need for a championship of operation.

TCI EXPO Exhibitor Listing
Here’s your first look at who will be exhibiting what equipment and services at TCI EXPO in Baltimore in November.

Washington in Review
By Peter Gerstenberger
Stay on top of those I-9 forms to keep the Immigration and Customs Enforcement at bay.

Branch Office
By Wayne Outlaw
As rising fuel prices hit your business and your customers’ pocketbooks, you may have to remind them of the value of your services.

From the Field
By Adrian Juttner
Could Formosan termites have undermined New Orleans’ levees, and might they still threaten the future of the city?

SEPTEMBER 2006
Alternative Fuels for Utility Trucks are Coming...
By David Rattigan

New ANSI Z133 Stresses Aerial Rescue Preparedness
By Rick Howland
Tree/Shrub Insect Pest Management Update – Part II: New pesticides and when to use them
By Dr. Dave Shetlar

Fertilization 101: What to Use and When
Dr. Lakshmi Sridharan

Thin Kerf Sawmills: Why Waste Profits When You Can Profit from Waste?
By Jack Petree

Management Exchange
By Wayne Outlaw
Companies that respond to higher fuel prices quickly with a positive approach, stressing value of services, will ultimately come out ahead.

Branch Office
By Paul Huff
Strive for success by letting yourself and others shine.

Washington in Review
By Peter Gerstenberger
OSHA is soliciting public comment concerning employer paperwork requirements specified in its standards on PPE for General Industry.

From the Field
By Elmer Pyke
I never thought I’d get sued!

TCI Equipment Locator
Understanding and Troubleshooting Hydraulic Systems
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Fraud’s Cost Makes Precaution a Cheap Alternative
By Christian A. Smith

When It’s Time to Grow, Where Do You Find the Money?
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How to Attract, Keep & Motivate Your Workforce
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Choosing the Right Rope for the Job
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Split Decision on Processing Firewood
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Saving the Allees: Germany Strives to Save its Tree-lined Roadways
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Venturing into Snow Removal
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The Hispanic-Latino Wave – Start Swimming
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Washington in Review
By Peter Gerstenberger
What you need to know about providing proper Personal Protective Equipment, or PPE.

Management Exchange
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Good customer service builds loyalty – which boosts business.

dedicated, purpose-built mower/mulcher machines
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Business of Tree Care
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Horticultural Asset Management standardizing tree assessments

Safety: How many ladders does it take to climb a tree?
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How to fell a tree but save the bees

NOVEMBER 2006
How Far Would You Go to Save a Tree?
By Nick Araya & Karina Nordbak

Softer Strategies for Supporting Smaller Trees
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Could Woody Biomass Become a Profit Center for You?
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