

Peer to Peer- FAQ's

1. What is a peer group?

Answer: Facilitated, self-governing, strategic gathering of company leaders willing to share their backgrounds, skills, industry experiences for the purpose of identifying/developing strategies, solutions and/or best practices for personal, professional or business development.

2. Is there an application fee?

Answer: No

3. How many times a year will the group meet?

Answer: Four (4) in-person meetings and a minimum four (4) follow up telephone conferences

4. Where will the in-person meetings take place?

Answer: 1st meeting – WMC (St. Kitts) February 2019
2nd meeting – Participant host city May 2019
3rd meeting – Participant host city August 2019
4th meeting – EXPO (Pittsburgh, PA) November 2019

5. How much will it cost to participate?

Answer: \$6,000 for TCIA member (per year)
\$7,500 for non-members (per year)

6. Does the fee include travel costs?

Answer: No, Peer group participants are responsible for their own transportation and lodging [note: the Peer- to-Peer group fee does not include EXPO or WMC registration fees]

7. How long will each meeting be?

Answer: The 1st and 4th meetings will be a day and a half. The hosted meetings will typically be two days to allow for host company tour. Each conference call meeting will be approximately one hour.

8. What will be discussed?

Answer: The group will determine the structure and different topics. Typically, the meetings cover personal development, company development (such

as business growth, profitability benchmarks, exit strategies), HR issues (such as employee development, succession planning, employee motivational strategies, etc.).

9. Will what is discussed be confidential?

Answer: Each member will be required to sign a non-disclosure agreement.

10. How many participants per meeting?

Answer: From 6 to 12 participants per group

11. Is there a certain business size, revenue or number of employees?

Answer: No, you will be given a questionnaire to complete to help match you with other participants.

12. What are the rules governing the group?

Answer: The group is self-governing, so the group will vote to determine any mandatory rules for all participants, the structure of the meetings and the agenda for each meeting.

13. What is the length of the commitment?

Answer: Participants are expected to commit to the Peer-to-Peer for a Three (3) year period.